

Jaber R. M. Al Amari
amari@mail.net.sa
(+966) 598 54 2002 – Saudi Arabia
Personal Details:
12 Sep 1984 • Khobar – Saudi Arabia
Saudi Arabian

Business Operations Manager

Performance-driven professional with hands-on experience achieving business objectives and making strong financial impact through strategic engagement. Proven record of accomplishment directing all aspects of management and customer care to attain company's long-term success. Demonstrated ability to identify root-cause of issues and translate complex processes into clear and actionable steps. Ability to manage projects in complex and dynamic environments while ensuring high-level of safety, security, and environmental accountability. Known for collaborating with cross functional teams, improving procedures and processes, aligning corporate focus, and meeting all standards. Recognised as time-driven and deadline adherent.

- Leadership & Development
- Cashflow Management
- Budgeting & Projection
- Risk Assessments & Mitigation
- Cross-Cultural Management
- Strategic Thinking
- SOPs Formation
- Client & Vendor Management
- Operations Management
- Regulatory Compliance
- Resource Allocation
- KPI's Formation

Career Experience

Heavy Machineries & Transportation Manager, Al Qaryan Metal Recycling Company 2019 to Present
Deputy Operations Manager, Al Qaryan Metal Recycling Company, Dammam 2019 to 2020
Accountable for 300 million worth of assets, +700 member of staff. Devise and implement operational strategies to improve on-going performance and ensure continuous adherence of health and safety regulations. Oversee entire stock control activities and conducted detailed inventory checks to address stock deficiencies. Collaborate with relevant parties to inform about all changes in an order process. Maintain timely delivery of operations through active co-ordination with relevant departments. Allocate required resources to the production team for timely manufacture of products based on the client's request.

- P&L, budgeting, projection reviewing & recommending.
- Setting breaking down an overall objective for the departments to be independent companies.
- Strategically transformed the team and steps towards successful objectives.
- Actively involved in the company's new hierarchy design & restructuring from a family-oriented business to an institutional entity.
- Developed dashboards to monitor business performance.
- Designed and implemented SOPs formation.
- Major involvement in culture transformation;
- Improved the skills and capabilities of team by providing training and coaching;
- Designed and implemented accurate & realistic performance KPIs (Incentive Points System).
- Re-designed the company's hierarchy to ensure efficient business.

...continued...

JABER R.M. AL Amari

Page | 2

- Identified critical personnel to enable outsourcing for the purpose of being flexible.

General Manager, CleanAir Arabia – Multi-National Company 2014 to 2019

Led overall operations of company operations including recruiting new employees, implementing company policies, identifying new business opportunities, handling budgets, and ensuring a high level of customer service. Administered and enforced relevant HSE standard to mitigate risk. Conducted market intelligence to develop future marketing strategies.

- Full responsibility of P&L and company operations;
- Manage the administrative staff across the Sector;
- Developed a coherent dialogue with different sectors;
- Collect market data for business analysis;
- Planned and managed workshops with various stakeholders;
- Enhanced company workflow environment by creating SOPs and streamlining staff and departments;
- Ensure that all corporate policies, communications, education and training are cascaded down;
- Built and maintained professional relations with high-profile customers to secure new opportunities;
- Drove sales of the company while increasing growth and productivity;
- Oversee company's operation and ensure effectiveness and efficiency are met;
- Interconnected diverse/multi-cultural business industry

Business Development Manager, National Laboratory Company, Ma'amel 2011 to 2014

Acted as a secondment role for establishing newly division of trading. Led overall activities of marketing, technical consultants, and admin teams.

- Heavily contributed to the growth of the company by increasing sales, and targeting mega projects;
- Secured additional customers which made the company grow by 800% in manpower;
- Recognised by the executives and awarded by the best employee and promoted to CleanAir Arabia.

Additional Experience

Tutor, Professional Business Communication Skills, Arab Open University

Business Development Coordinator, Arabian Environmental Science Company (Arensco)

Field Representative, SKY Telecommunication

Education

Master of Science Risk Management, Middlesex University, London, United Kingdom 2010

Bachelor of Art (honours), International Business Management, Southampton Solent University, Southampton, United Kingdom 2009

JABER R.M. AL Amari

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Professional Training

ILM Endorsed Win-Win Negotiation Skills
ILM Endorsed Strategic Direction and Leadership
Results-Based Leadership
Personal Leadership Skills
Mentoring

Jaber R. M. Al Amari

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Experience Certificate

التاريخ: ٢٨/٠٦/١٤٤٠هـ

الموافق: ٠٥/٠٣/٢٠١٩م

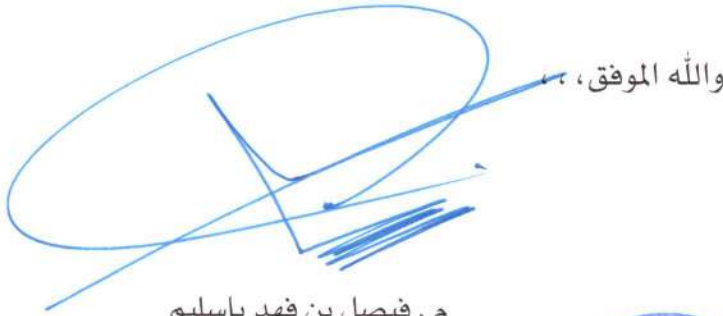
شهادة خبرة

تشهد مجموعة المعامل الوطنية بأن أ. جابر بن راشد بن محمد العماري هوية وطنية رقم ١٠٠٢٠٤٨٢٩٤، تاريخ ميلاد ١٢/٠٩/١٩٨٤م قد عمل في المجموعة متدرجا في الوظائف التالية:

- ١- مدير تطوير الأعمال بشركة علوم البيئة العربية المحدودة (أرينسكو) ٢٠١١/٠١/٠١م - ٢٠١٣/١٢/٣١م.
- ٢- مدير تطوير الأعمال بشركة المعامل الوطنية العربية المحدودة (معامل) ٢٠١٤/٠١/٠١م - ٢٠١٤/٠٢/٢٨م.
- ٣- المدير العام لشركة كلين إير العربية المحدودة ٢٠١٤/٠٣/٠١م - ٢٠١٩/٠٢/٢٨م.

وقد أعطيت له هذه الشهادة بناء على طلبه دون أدنى مسؤولية على الشركة.

والله الموفق،



م. فيصل بن فهد باسليم
المدير العام لتطوير الأعمال



Jaber R. M. Al Amari

amari@mail.net.sa

(+966) 598 54 2002 – Saudi Arabia

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Saudi Arabian

University Degrees



JABER AL-AMARI

has been awarded the degree of

Master of Science

in

Risk Management

8 December 2010

A transcript of the full programme of study is issued to every graduate

Colin Davis
Academic Registrar

Michael Driscoll
Vice-Chancellor

M00271432





DIPLOMA SUPPLEMENT

Name: Jaber Al-Amari

Number: M00271432

Date of birth: 12 September 1984

HESA: 0910672714320

Listed below are the modules undertaken and transfer credit gained by the above student:

Year	Code	Credit Value	MU Level	FHEQ Level	Title	Middlesex Credits	ECTS Credits	Grade
2009/10	PRS4199	30	4	7	Research Methods	30	15	13
2009/10	PRS4317	30	4	7	Managing Workplace and Work Equipment Hazards	30	15	13
2009/10	PRS4604	30	4	7	Risk Management Techniques	30	15	14 (17/14)
2009/10	PRS4606	30	4	7	Risk Management Decision Making	30	15	10
2009/10	PRS4699	60	4	7	Research Project	60	30	11
Credit Gained:						180	90	

Qualification: Master of Science

Title: Risk Management

Classification: Pass

Date of Award: 08 December 2010

Colin Davis
Academic Registrar





DIPLOMA SUPPLEMENT

This Diploma Supplement follows the model developed by the European Commission, Council of Europe and UNESCO/CEPES. The purpose of the supplement is to provide sufficient independent data to improve the international 'transparency' and fair academic and professional recognition of qualifications (diplomas, degrees, certificates etc.) It is designed to provide a description of the nature, level, context, content and status of the studies that were pursued and successfully completed by the individual named on the original qualification to which the supplement is appended. It should be free from any value-judgements, equivalence statements or suggestions about recognition. Information in all eight sections should be provided. Where information is not provided, an explanation should give the reason why.

1 Information Identifying the holder of the qualification

Family and Given name(s):	Jaber Al-Amari	
Date of birth:	12 September 1984	
Student identification number or code:	ID: M00271432	HESA: 0910672714320

2 Information Identifying the qualification

Name of qualification:	Master of Science
Main field(s) of study for the qualification:	Risk Management
Name and status of awarding institution:	Middlesex University, London - a UK Government funded Higher Education Institution with taught and research degree awarding powers
Name and status of institution administering studies:	Middlesex University, London
Language(s) of instruction/examination:	English

3 Information on the level of the qualification

Level of qualification:	Masters Degree (Second Cycle)
Official length of programme:	1800 study hours
Access requirement(s):	See Programme Specification at www.mdx.ac.uk/diplomasupplement

4 Information on the contents and results gained

Mode of study:	Full Time mode
Programme requirements:	See Programme Specification at www.mdx.ac.uk/diplomasupplement
Programme details with grades:	Please see next page
Grading Scheme:	Please see reverse
Overall classification of the qualification:	Pass
Date qualification was awarded:	08 December 2010

5 Information on the function of the qualification

Access to further study:	Access to Doctorate Degrees
Professional status (if applicable):	Not applicable

6 Additional Information

Information about Middlesex University can be found at <http://www.mdx.ac.uk>
Middlesex University Regulations are available at www.mdx.ac.uk/regulations
Information on the Higher Education System in England, Wales and Northern Ireland can be obtained from:
The Quality Assurance Agency (QAA) at www.qaa.ac.uk/academicinfrastructure/fheq/ewmi;
And: www.hefce.ac.uk/pubs/hefce/2005/05_10; www.uknec.org.uk/documents/ds_chart.pdf and www.qcda.gov.uk/5968.aspx

7 Certification

Date Printed:	21-Jul-2011
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Colin Davis
Academic Registrar



الرقم : 2035
التاريخ : 1433-01-04
الموضوع : اشعار قرار معادلة
رقم النموذج : MS1432607485



المملكة العربية السعودية
وزارة التعليم العالي
وكالة الوزارة للشئون التعليمية
الإدارة العامة لمعادلة الشهادات الجامعية

((إشعار بنتيجة طلب معادلة))

رقم السجل المدني	اسم الطالب
1002048294	جابر بن راشد بن محمد العماري

بيانات الشهادة

بريطانيا	بلد الدراسة
الماجستير	الدرجة الحاصل عليها
Risk Management / إدارة المخاطر	التخصص
ماجستير العلوم / Master of Science	مسمى الشهادة
Middlesex University	الجامعة
2010 م	سنة التخرج

بناءً على قرار لجنة معادلة الشهادات الجامعية رقم 2/3/1429 بتاريخ 1429/7/17 هـ،
تم اتخاذ القرار التالي:

إن الشهادة الحاصل عليها جابر بن راشد بن محمد العماري في التخصص المشار إليه
أعلاه تعادل الماجستير في ذات التخصص.

**لا يعتبر هذا الإشعار صحيحاً إلا بعد تدقيق صحة كامل البيانات الواردة في هذا
الإشعار من قبل الجهة المستفيدة من خلال الدخول على الرابط التالي:
<http://eqs.mohe.gov.sa/requestinquiry.aspx>**

مدير عام الإدارة العامة لمعادلة الشهادات المكلف


د. عبدالله بن علي القحطاني





JABER AL-AMARI

has been awarded the degree of

BACHELOR OF ARTS

with SECOND CLASS HONOURS (Second Division)

having followed an approved Honours programme in

INTERNATIONAL BUSINESS MANAGEMENT AND ENGLISH

September 2009

West of Spithead

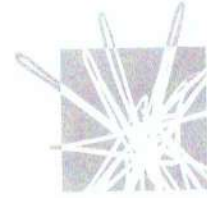
Chancellor

Admiral the Lord West of Spithead



Van J. Gore

Vice-Chancellor
Professor Van Gore



Student Name: JABER AL-AMARI
Date of birth: 12th September 1984
Awarding Institution: Southampton Solent University

Enrolment Number: 6060919
Individual HESA Number: 62191270
Institution delivering the Programme: Southampton Solent University

Course of study: BA (Hons) International Business Management and English

Level of Qualification: H

Language of Instruction: English

Language of assessment: English

Level of course: 2

Unit Code	CATS value	Unit Name	Overall %	CATS achieved	Exam Board Date
BIS186	20	Managing Information	73	20	15-JUL-08
ECO162	20	The European Workplace	46	20	15-JUL-08
ENG104	10	English Stage 7	73	10	15-JUL-08
ENG151	10	Business English Stage 8	62	10	15-JUL-08
ENG152	10	Business English Stage 9	62	10	15-JUL-08
ENG153	10	Business English Stage 10	51	10	15-JUL-08
EUR140	20	Interpreting Modern Europe	54	20	15-JUL-08
MKT100	20	Marketing	61	20	15-JUL-08

Level of course: 3

Unit Code	CATS value	Unit Name	Overall %	CATS achieved	Exam Board Date
BIS195	20	Business Research	56	20	15-JUL-09
BIS196	20	Business Project Report	56	20	15-JUL-09
BUS100	20	Contemporary Business Issues	57	20	15-JUL-09
ENG179	20	Applied English Project	46	20	15-SEP-09
EUR148	20	Cross-Cultural Management	47	20	15-JUL-09
EUR158	20	Issues and Trends in the UK	58	20	15-JUL-09

Total CATS Points: 240

*For European Credit Transfer System equivalence - divide Credit Accumulation Transfer Scheme(CATS) value by two.

Classification/Grade: Second Class (Second Division)
Award: Bachelor of Arts
Date Awarded: September 2009

Dr Ann Read
Dean of Academic Standards and Quality Service
Date of Issue: September 22nd 2009



East Park Terrace
Southampton
SO14 0YN

Telephone 023 8031 91
Fax 023 8022 2259
www.solent.ac.uk



Southampton
SOLENT
University

Student Name: JABER AL-AMARI
Date of birth: 12th September 1984
Awarding Institution: Southampton Solent University
Enrolment Number: 6060919
Individual HESA Number: 62191270
Institution delivering the Programme: Southampton Solent University
Level of Qualification: H
Course of study: BA (Hons) International Business Management
Language of Instruction: English
Language of assessment: English

Level of course: 1

Unit Code	CATS value	Unit Name	Overall %	CATS achieved	Exam Board Date
ACC297	20	Finance for Business	69	20	20-JUL-07
BIS202	20	Essentials of Management	51	20	20-JUL-07
ECO208	20	Economics in Business	50	20	20-JUL-07
HRM292	20	Introduction to International Business Management	56	20	20-JUL-07
MKT310	20	Marketing Principles	54	20	20-JUL-07
SPA100	10	Spanish Stage 1	45	10	20-JUL-07
SPA101	10	Spanish Stage 2	43	10	14-JUL-08

Total CATS Points: 120

*For European Credit Transfer System equivalence - divide Credit Accumulation Transfer Scheme (CATS) value by two.

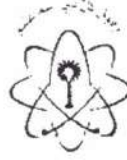
Classification/Grade:
Award:
Date Awarded:

Dr Ann Read
Dean of Academic Standards and Quality Service
Date of Issue: September 22nd 2009



East Park Terrace
Southampton
SO14 0YN
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KINGDOM OF SAUDI ARABIA
MINISTRY OF HIGHER EDUCATION



المملكة العربية السعودية
وزارة التعليم العالي

وكالة الوزارة للشؤون التعليمية
إدارة معادلة الشهادات

رقم السجل المدني : 1002048294
(14310845)

المكرم / جابر راشد محمد العماري

Finchley Lane - Hendon - London 90
ص.ب NW4 1DG الرمز البريدي. لندن

السلام عليكم ورحمة الله وبركاته ،،
إشارة إلى خطابك المتضمن طلبك معادلة الشهادة المشار إليها أدناه الحاصل عليها من بريطانيا

الدرجة الحاصل عليها	البكالوريوس
التخصص	International business management and ادارة اعمال دولية واللغة الانجليزية /English
مسمى الشهادة	Bachelor of Art / بكالوريوس الفنون
الجامعة	Southampton Solent University
تاريخ التخرج	م ٢٠٠٩

بناءً على قرار لجنة معادلة الشهادات الجامعية رقم ٢/٣/١٤٢٩ بتاريخ ١٤٢٩/٧/١٧ هـ، تم اتخاذ القرار التالي:

إن الشهادة الحاصل عليها جابر راشد محمد العماري في التخصص المشار إليه اعلاه تعادل البكالوريوس في ذات التخصص.

ولك تحياتي الطيبة

مدير عام إدارة معادلة الشهادات الجامعية المكلف

د. عبدالله بن علي القحطاني

- صورة لمكتب الوكيل للشؤون التعليمية و رئيس اللجنة.

- صورة للمعادلات ملف المذكور.

- صورة للاتصالات الاداريه قيد رقم (٩٤١٤) وتاريخ

١٤٣١/٢/١١ هـ



Jaber R. M. Al Amari

amari@mail.net.sa

(+966) 598 54 2002 – Saudi Arabia

Personal Details:

12 Sep 1984 • Khobar – Saudi Arabia

Saudi Arabian

Professional Training



CERTIFICATE OF ACHIEVEMENT

This Certificate Is Proudly Presented To

Mr. Jaber Al Amari

In Recognition Of Time, Effort And Commitment In
Completing The Executive Development Program



Chairman Of The Board



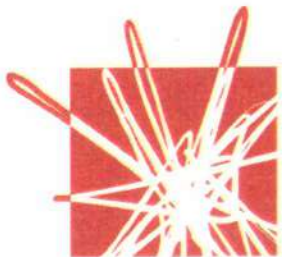
Mentoring+

Certificate of Participation

This certificate is awarded to

Jaber Al-Amari

In recognition of successfully completing the Mentoring + Programme



Southampton
SOLENT
University


Liz George, Careers & Jobshop Manager
Southampton Solent University

May 2009



Safety, Health and Environment Symposium 2012

Improving Safety Standards Through Leadership

ندوة السلامة والصحة والبيئة ٢٠١٢م

تحسين معايير السلامة
من خلال القيادة



شهادة حضور

تشهد شركة بي آيه إي سيستمز - السعودية بأن السيد / **جابر راشد العماري**
قد حضر فعاليات ندوة السلامة والصحة والبيئة لعام ٢٠١٢م والتي أقيمت تحت عنوان:

تحسين معايير السلامة من خلال القيادة

وذلك بفندق الريتز كارلتون - الرياض بتاريخ ١١ محرم ١٤٣٤هـ الموافق ٢٥ نوفمبر ٢٠١٢م

م. عبدالله المشاري

رئيس إدارة السلامة والصحة والبيئة





Institution of Occupational Safety and Health

Incorporated by Royal Charter 2003

This is to certify that

Jaber Alamari

was admitted as a

Graduate Member

on

11 October 2013

Signed on behalf of the Council

Chief Executive

President



Cert No. 169135



This certificate remains the property of the Institution of Occupational Safety and Health and should be returned if requested



Zamil Leadership Development Center



Congratulations!
16 September 2014

Program Participant: **JABER AL AMARI**
General Manager, Clean Air

Course Name: Fundamentals of Leadership Program

Module 1: Leading People

- Leading and Developing Self
- Leading and Developing Others

Date: 5-6 February 2014

Module 2: Leading the Business

- Leading Strategically
- Leading for Business Results
- Leading to create Customer Value

Date: 14-15 & 18 May 2014

Module 3: Integration

- Integration Module

Date: 14-16 September 2014

The program comprised:

- 64 Hours In-House Training
- Not less than 26 Hours Pre and Practical course distance Learning

Elmore M. Francisco
Corporate HR Manager
Zamil Group



Zamil Leadership Development Center



This

Certificate of Completion

Has been awarded to

JABER AL AMARI

for his attendance in the

Middle Managers' Leadership Course

Module 1: Leading People
Date: 5-6 February 2014

Module 2: Leading the Business
Date: 14-15 & 18 May 2014

Module 3: Integration
Date: 14-16 September 2014

Date: 16 September 2014
Venue: Zamil Leadership Development Center
Al Khobar, Saudi Arabia

Hamad A. Al Zamil
Vice Chairman
Zamil Group



Kenneth B. Goodier
Director
LMD Learning Solutions Ltd.

This is to certify that

Jaber Al-Amari

has attended the program

Key Managerial Skills for New Managers and Supervisors

held in Dubai

April 12 - 16, 2015



رئيس مجلس الإدارة
Chairman of the Board



This is to certify that

Jaber Al Amari

has attended the course

Finance for Non-Finance Professionals

Field of Study: Finance

Date / Location: **December 20 - 24, 2015, Dubai, United Arab Emirates**

Number of CPE credits: 25 (Twenty-five)

In accordance with the standards of the **National Registry of CPE Sponsors**,
CPE credits have been granted based on a 50-minute hour.

National Registry of CPE Sponsors ID Number 107999

Instructional Delivery: Group - Live



رئيس مجلس الإدارة
Chairman of the Board



Certificate of Attendance

This is to certify that

Jaber Al Amari

Participated in

ILM Endorsed Strategic Direction And Leadership

Successfully completed 30 out of 30 training hours



Director

24 – 28 July 2016

Dubai

Date:



Organised by:

informa

This is to certify that

Jaber Al Amari

has attended the course

Results-Based Leadership

held in Dubai

September 18 - 22, 2016



رئيس مجلس الادارة
Chairman of the Board



This is to certify that

Jaber Rashid Al Amari

has attended the course

ILM Endorsed Win-Win Negotiation Skills

held in Dubai

December 11 - 15, 2016



رئيس مجلس الإدارة
Chairman of the Board



Jaber R. M. Al Amari

amari@mail.net.sa

(+966) 598 54 2002 – Saudi Arabia

Personal Details:

12 Sep 1984 • Khobar – Saudi Arabia

Saudi Arabian

Volunteer



بِسْمِ اللَّهِ الرَّحْمَنِ الرَّحِيمِ

With sincere gratitude

The Business Administration Department at Jubail University College
is pleased to present this certificate to

Mr. Jaber Al-Ammari

in recognition of his valuable membership in the Program Advisory Committee
for the academic years of 2013/2014, 2014/2015

2015-5-12

To whom it May Concern

This is to certify that **Mr Jaber Rashid M. Al Amari** has worked with AOU- Business Program as a part time tutor for two semesters Fall and Spring 2013/14 academic year. During this period he taught one core course which is **Professional Communication Skills for Business studies (LB160)**.



Arab Open University, KSA
Director of Dammam Regional Center
Samer Al-Hammad

Jaber R. M. Al Amari

amari@mail.net.sa

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Personal Details:

12 Sep 1984 • Khobar – Saudi Arabia

Saudi Arabian

Personal Identifications

الهوية الوطنية
دفتر الصحة

المملكة العربية السعودية
وزارة الداخلية

جابر بن راشد بن محمد العماري

AL AMARI, JABER RASHID M




No: 1002048294 الرقم: ١٠٠٢٠٤٨٢٩٤
 DOB: 12/09/1984 تاريخ الميلاد: ١٤٠٤/١٢/١٧
 DOE: 01/05/2030 تاريخ الانتهاء: ١٤٥١/١٢/٢٨
 مكان الميلاد: الطبر

1002048294

المملكة العربية السعودية
وزارة الداخلية - الأحوال المدنية - سجل الأسرة

جابر بن راشد بن محمد العماري

الرقم: ١٠٠٢٠٤٨٢٩٤ نسخة: ٠٤ صفحة: ٢/١

أفراد الأسرة	الصلة	الرقم	مكان الميلاد	تاريخه
١	هديل سعد بن هويدي الحسين الشريفا زوجة	١٠١٩٣١١٣٢١	الضفحي	١٤٠٥/٠٦/٠٢
٢	راشد	١١٤٧٨٧٧٤٠٩	الطبر	١٤٣٠/٠٩/٢٢
٣	سعد	١١٦١٥٥٧٧٢٩	الطبر	١٤٣٣/١١/٢٥
٤	خليفة	١١٩٣٦٨٦٠١٠	الدمام	١٤٤٠/٠٩/٠٣