

Salem Ba Dawood

KSA, Al Khobar

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Personal Information:

	<ul style="list-style-type: none">• Date of Birth : 22 – 6 – 1981• Nationality: Yemeni - Married from Saudi women• Current Position: PSSR Senior parts and services Sales• Company: Abdullah AbuNayyan trading Co.• Notice Period: 1-2 Months
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Work Experience:

Sep 17, 2017 – Present

Position : PSSR Senior parts and services Sales.

Company name : **Abu Nayyan Trading Co.**

Company major activities: Sole Dealer for JCB Heavy equipment

MAJOR TASKS AND ACHIEVEMENTS:

- - Developing customer relationship with major construction companies & individual customers
- - Full responsibility over the sales cycle from initiating the contact with the customer till the after sales services.
- – Handle customer complaints and provide after sales support to ensure timely payment collection from customers based on credit agreement.

Jan 01, 2016 – Sep 2017

Internal Finance Division at **Gulf Advantage Automobiles Co.** in KSA, Khobar .

Company major activities: marketing and sales of (Renault) for Cars and solutions

MAJOR TASKS AND ACHIEVEMENTS:

- My Responsibility to help the sales to achieve the target (through convinced the customer to choose our credit facility) in the Eastern Province in Saudi Arabia.

March 2010- Dec 2015

Showroom Manager at **English Décor** Co. in KSA, AL-Khobr.

Company major activities: Full Decoration and landscaping.

MAJOR TASKS AND ACHIEVEMENTS:

1. Full Decoration, landscaping and find solutions to our customer.
2. Sales and customer services
3. Operation follow up over the technicians' work

Aug 2008- May 2010

Sales Consultant at **Al-Jomaih Automotive Co.** in KSA, Dammam.

Company major activities: marketing and sales of GMC, Chevrolet and Cadillac for Cars

MAJOR TASKS AND ACHIEVEMENTS:

1. Responsible for marketing & in the Eastern Province in Saudi Arabia.
2. Developing customer relationship.
3. Full responsibility over the sales cycle

Personal Skills:

- Excellent communication skills, both written and oral
- Manage multiple relationships well
- Detail oriented and organized personality
- Competitive and committed
- Highly motivated with a desire to be successful
- Effective time management skills

Education:

(High) School Certificate.

Computer skills:

Microsoft Excel, Microsoft Word, Internet Explorer

Language:

First Language: Arabic

Second Language: English