

**Greetings,**

**I Have a Dynamic 15+ year's career in various retail sectors in Egypt and KSA.**

**Working in different sectors helped me gain high experience in sales, operations management, sales fair management, supply chain work, customer service, and employee training with high efficiency.**

**Able to lead work teams of different nature and multiple nationalities and perform multiple tasks.**

**I can develop the necessary plans to achieve goals, develop business and deal with stakeholders efficiently.**

**Working on managing start-up projects and opening new exhibitions**

**The acquired skills in recruitment, selection and conducting the necessary trainings for employees in proportion to their needs.**

**The ability to analyze data and forecast based on good data analysis to reach logical and objective forecasting and ensure the highest benefit from inventory turnover rates.**

**I also learned to study the internal and external factors that affect the achievement of goals, work to analyze them, determine the necessary plans to take advantage of opportunities, avoid risks, identify strengths and work to develop them, and improve internal weaknesses.**

**Able to adapt to different work environments and train employees to deal with change.**

**Able to provide a work environment conducive to creativity and innovation for the work team.**

**I benefited a lot in the last period of my MBA studies, and it helped me a lot in business administration.**

**Experience gained from work and MBA studies:**

**Strategic planning for human resources and the important role of human resources in achieving institutions' goals.**

**Strategic marketing, how to penetrate the market, pricing policies and customer segmentation to reach the target customer with studying examples and successful experiences and applying them.**

**Study the organizational behavior of organizations, types of organizational cultures, and methods and approaches to dealing with resistance to change.**

**Studying leadership styles, self-development and team building.**

**Methods of international trade, commercial exchange and globalization and their impact on global markets, plans and requirements that organizations need to enter their products and services to other countries.**

**Ratio analysis, financial statements and company valuation.**

**Strategic planning approaches, theories, tools and the ability to apply.**

**In the coming period,**

**I am looking forward to joining a new team. We work together to develop plans and advanced goals, teamwork and exchange experiences to reach an advanced level of work.**

**I can certainly see a future for myself at the company, and I'm confident that I can bring a lot of value in addition to the value gained from such a team.**

**BR,,,**

**Ahmed Elkhaldy**