

Al Jammaz Hydrotek

Sales & Technical Support Specialist
West & North Regions, Saudi Arabia
Irrigation (Rain Bird Partner)
April 2018 to July 2020

● **Sales units:**

- **Qassim & Hail (Remote)**
June 2019 to March 2020
- **Medina & Yanbu**
January 2019 to May 2019
- **Jizan (Remote)**
May 2018 to December 2018

● **Duties & Objectives:**

○ **Sales:**

1. Establishing new, and maintaining existing relationships with customers.
2. Prepare and deliver presentations explaining products and services to customers & consultants.
3. Supports marketing by attending trade shows, conferences and other marketing events.
4. Administering client accounts.
5. Specify products to meet customer needs and project specs.
6. Preparing reports for the head office.

○ **Technical:**

1. Technical support and operating Rain Bird® central control systems (Maxicom & IQ3, 4).
2. Programing and troubleshooting all Rain Bird® controllers.
3. Identifying site problems to develop options and Implement solutions.
4. Applying and troubleshooting all irrigation system parts.
5. Design and review Irrigation system drawings.
6. Inspecting sites and specifying products that fits project requirements.

Bazar Al-Khaleej

Showroom Sales Specialist
Riyadh, Saudi Arabia
Irrigation (Rain Bird Trader)
August 2017 to March 2018

Cairo Contracting

Sheraton Heliopolis, Cairo, Egypt
October 2015 to June 2017

● **Duties & Objectives:**

○ **Technical:**

1. Design, review and preparing execution plans of Irrigation system drawings.
2. Follow up the site's implementation work.
3. Applying pumping and filtration systems.
4. Identifying site problems to develop options and Implement solutions.
5. Programing and troubleshooting Irrigation controllers.

● **Projects:**

- **Amwaj, North Coast, Egypt**
Time period: 10/2015 - 6/2016 Position: Executive Engineer
Consultant: SABBOUR Irr. control sys.: Traditional
- **Stone Park, 5th Settelment - Cairo, Egypt**
Time period: 7/2016 - 3/2017 Position: Sr. Executive Engineer
Consultant: ÖKOPLAN Irr. control sys.: Central Control
- **Cairo Contracting Head Office - Sheraton Heliopolis, Egypt**
Time period: 4/2017 - 7/2017 Position: Technical Office Manager

EDUCATIONAL QUALIFICATIONS

Bachelor of Management Information Systems (MIS)

Future Academy of Egypt
2009 to 2012

Management information system (MIS) refers to the processing of information through computers and other intelligent devices to manage and support managerial decisions within an organization. The concepts include systems termed transaction processing system, decision support system, expert system, or executive information system. The term is often used in the academic study of businesses and has connections with other areas, such as information systems, information technology, informatics, e-commerce and computer science; as a result.

OTHERS QUALIFICATIONS

Certificate of Completion

Rain Bird Knowledge Center
March 2019

Work Shop Of Rain Bird Products

Al-Jammaz Hydrotek, Riyadh, Saudi Arabia
February 2018

Certificate of Expert

Hunter Industries University
Progressing 2017

Work Shop Of Hunter Industries Decoder System

Shira, Cairo, Egypt
March 2017

Certificate Of Experience

Cairo Contracting, Cairo, Egypt
October 2015 to June 2017

Certificate of Mastering AutoCAD 2015 (2D)

ComputeK, Cairo, Egypt
August 2016 to September 2016

Certificate of Designing, Installing and Maintenance of Irrigation Networks

Aghakhan Training Center, Cairo, Egypt
June 2015
Applications: AutoCAD & RainCAD

Certificate of Designing, Installing and Maintenance of Landscape

Aghakhan Training Center, Cairo, Egypt
May 2015
Applications: Real Time Landscape

Certificate of Microsoft Office Specialist

Microsoft Learning, USA
January 2012 to April 2012
Applications: Certified Office Access 2010

Certificate Of Web Design Diploma

YAT Learning Solutions, Cairo, Egypt
May 2011 to July 2011
Applications: Photo Shop, Illustrator, HTML/CSS, Dream Weaver and Adobe Flash

Certificate Of English Language Course

Berlitz Language Center, Cairo, Egypt
December 2010 to November 2011

PERSONAL SKILLS

- Self Motivated.
- Time Management.
- Future Planning.
- Problem-Solving.