



MOHAMED AHMED BOSHI

CONTACT



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Saudi Arabia - Al-Khobar

PERSONAL INFORMATION

Nationality: Syrian

Date of Birth: 06 / 02 / 1982

Place of Birth: KSA, Khobar

Marital Status: Married

Transferable Iqama

LANGUAGES

ARABIC Mother tongue

ENGLISH Excellent speaking, writing and conversation.

CAREER OBJECTIVE

- To supervise and lead the sales team for better profits by utilizing my creativity and confidence in leadership.
- To continue my career with an organization that will utilize my management, supervision & administrative skills to benefit mutual growth and success.
- To become associated with a company where I can utilize my skills and gain further experience while enhancing the company productivity and reputation.

EDUCATION

2005

- Bachelor of pharmacy degree
From the faculty of pharmacy, October 6 University (O6U) - Egypt ,Cairo

WORKING EXPERIENCE

• **March 2021 - Current**

Patient Service Supervisor

At Binrushd Ophthalmic Center-Riyadh

• **Jun 2018 - Jan 2020**

Field Force Supervisor & Commercial Account Manager

At Pharma International Company for Eastern Province in K.S.A

• **March 2017 - May 2018**

Customer Business Development Manager

At TAMER Company for Eastern Province in K.S.A, responsible to grow the share of the category for the medical sector inside the key accounts, based on the short and long term plans and manage the distribution channel with the main suppliers.

• **Oct 2015 - Feb 2017**

Sales Manager

At Brothers Automotive Sales

• **Sep 2008 - Sep 2015**

Institution Specialist

At MerckSerono Company for Eastern Province in K.S.A , responsible for Diabetic & Cardiovascular Sector were I recognized several times as best achiever and best performance institutional employee for the enlisting the new profile products.

• **Dec 2005 - Aug 2008**

Medical Representative

At SAJA Pharmaceutical Company for Eastern Province in K.S.A.

TRAINING COURSES

• Management Skills & Leadership Development Course.	2019
• Key Accounts Management.	2017
• Time Management.	2015
• Foundation of Success.	2014
• Coaching Skills Workshop.	2012
• Strategic Capabilities of District Manager.	2012
• Communication with influence.	2011
• Successful Networking Workshop.	2011
• Emotional Inetlligence.	2010
• Dealing with Difficult people.	2010
• Business Etiquette Skills.	2010
• Impactive Presentation Skills.	2008
• Advanced Selling Skills.	2008
• Winners in institution business.	2008
• Value Based Selling Skills (Part 1 and 2)	2006
• Effective Professional Selling skills	2006
• Principles of Marketing course	2004

PERSONAL SKILLS

- Hard and smart worker, looking up for new challenges and work well under high pressure environments.
- Excellent decision making skills, leadership skills, analytical & evaluative skills.
- Detail oriented and proficient organizer working in teams with emphasis on quality and efficiency.
- Excellent interpersonal and communication skills, good dealing with a diversity of clients, and staff members.
- Excellent computer skills in Microsoft Office & Internet navigation.