

# Haytham Ali Youssef El-Naggar

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Objective : Looking for suitable position with an exciting and innovative company

Availability : Immediate

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## Education and Qualifications

2001-2005 High institute for social work (Alexandria University) Bachelor Degree  
Egypt

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## Work Experience

June 20 Till now **Imdadat advanced company** Riyadh, Saudi Arabia  
**Operation manager (Shawirma Risha)**

- Preparing a short-term development plan (And long-term) aspirations, and development work steps.
- Monitoring and analyzing deviation from the established plans, and it is a comprehensive guide and scale for any branch of our restaurants.
- Establishing standard operating procedures to ensure optimum use in operations in an equal and homogeneous manner in all branches.
- Responsible for ensuring the completion of daily work on the production line in the kitchen, etc.
- Responsible for implementing the applicable rules, regulations and policies regarding the Employment Department.
- Follow-up of employment training, training dates, and analysis of training results and returns from them.
- Responsible for the availability of all materials necessary for operational operations in quantities damaged and executed according to the system followed.
- Responsible for the availability of health, professional and standard conditions for workers.
- Responsible for following up and completing any material faults and for following up and monitoring periodic maintenance models and following them up
- Prepare the required weekly, monthly, reports to help other departments to speed up appropriate decision-making.
- Responsible for solving any customer problems if they are not solved by the branch administration.
- Responsible for controlling costs, food quality, customer satisfaction, speed of service, and working to increase profit.
- Ensure that comprehensive quality systems are applied in all operations.
- Responsible for implementing health and safety requirements as well as property.

April 2018 -  
February 20

**Mawarid Food Company**  
**Area Manager (Pizza hut)**

**Hail,Rafha,Sakaka Saudi Arabia**

- The Strategic Business Leader For the concept Food and beverage for the assigned Area
- Oversees the development and implementation of the business strategies on the assigned area
- Focus on growing revenues and maximizing the financial performance of the assigned area
- Involved in making any new operational policies and brand excellence
- Follow with store managers' daily, weekly, monthly and quarterly financial performance, and ensures cash handling and banking is carried out in compliance with company policies.
- Manages employee issues and disciplinary decision .
- Ensure that food and beverage operations meets the brand's target customers need.
- Plan and work to build a solid team to lead the business in every and each aspects

- Work with stores' managers to identify opportunities to increase sales, staff costs, inventories
- New store opening.

**June-15 – March-18 Mawarid Food Company Alkharj, Riyadh, Saudi Arabia**

**Restaurant General Manager (Pizza Hut)**

- Responsible for the whole restaurant operations
- Responsible for the budget, sales, food cost ,training and problem solving
- Responsible and Account for (Waste control , Full P&L and inventory responsibility )
- Applying all the possible marketing activities where it possible inside the store and outside the store as well
- Push sales through training employees art of selling and suggestive selling
- Day to day restaurant operation with all daily ,weekly and monthly reports
- Oversees and manage all area of the restaurant
- Adhere to company standard and service level to increase sales and minimize costs, including food, beverage ,supply, utility and labor cost
- Responsible for ensuring consistent high quality of food preparations and service.
- Ensure reaching monthly budgeted targets
- Creating Job Description for all employees
- Reviewing the full costing sheets for all food items ,analysis and take corrective actions

**June-13 – July-15 Mawarid Food Company Riyadh, Saudi Arabia**

**Restaurant Assistant Manager (Pizza Hut)**

- Responsible for front of the house and the floor in absent of the Restaurant manager
- Making sure that health and safety requirement are met
- Following up opening and closing duties for front of the house
- Make remittance for all waiters
- Follow up training for all waiters , Barman ,and Hosts
- Distribute waiter on the Rotta
- Be the communication ring between management and staff
- Assisting guests during their visit
- Assisting waiters bar and host during busy hours

**August 08 – January11 Adidas international goods Alexandria, Egypt**

**Sales supervisor (Adidas)**

- Supervise the team and the division of roles
- Prepare the daily sales & stock report
- Prepare the requisition for the stock and missing items
- Work up to the exhibits and the customers needs
- Perform opening and closing duties
- Enter receiving stock on sys
- Display and stocking
- Review sections and distribute items
- Offering the products to customer
- Welcoming and Serve the customer
- Receiving the new stock from warehouse
- Follow up with our customer the new collection

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**Additional Information**

**Skills:** Work under pressure and self motive  
 Have the ability to improve myself  
 Have a very good experience about absolute customer satisfaction  
 Have a strong interpersonal and communications skills hose activities  
 Have Knowledge of sales and promotions techniques  
 Professional in team management with very strong command skills  
 Good leadership skills

**Achievements:** Achieved the short term plan and getting the 2 new locations, finishing the constructions, buying the equipment, hiring new staff, uniforms, training and ready for opening.

Achieved the sales target for handling units in (2018)  
Passing Food Safety Audit from first time in all handling units (2019)  
Rock Star of the Restaurant (2014)  
Employee of the month (2008)  
Sales man of the Year (2008)

**Nationality:** Egyptian  
**Languages:** Arabic Mother Tongue, English very good  
**Birth Date:** July 26, 1982

