

# Mohammed Almohammedali

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Birthday: 25/10/1991

## OBJECTIVE

To obtain a job within my chosen field that will challenge me and allow me to use my education, knowledge and technical skills in a way that is mutually beneficial to both my company and myself and allow for future growth and advancement.

## WORK EXPERIENCE

**Yusuf Bin Ahmed Kanoo Company** June 2019 — present  
**P&IP**  
Sales Engineer

### Roles:

- Build and develop strong customer relationship in order to improve sales results.
- Quotation processing
- Handling MRO Products
- Improve customer coverage within the assigned area.
- Cooperate and work closely with the senior sales team.
- Focus on understanding customer's needs, and drive customer satisfaction into customer loyalty.
- Provide and propose solutions for lubrication.
- Assists in closing and negotiating deals with customers.
- Drives the achievement of sales targets.
- Maintain and grow current customers working relationships.
- Searching for new potential clients .

**Khusheim Industrial Equipment** March 2018 — May 2019  
Sales Engineer

**Samir Odeh Trading Company** March 2016 — February 2018  
Sales Engineer

## EDUCATION

**Mechanical Engineering Technology** January 2014 — December 2015  
Idaho State University

Degree: Bachelor Degree

GPA: 3.58\4.00

**Mechanical Engineering Technology** August 2009 — August 2012  
Jubail Industrial College

Degree: Associate Degree (diploma)

GPA: 3.35\4.00

## TECHNICAL SKILLS

- Writing technical and sales reports.
- Designing racking system using AutoCAD
- Creating control system program using RSLogix (PLC).
- Assembling and disassembling of mechanical equipment.

## OTHER SKILLS

- Leadership
- Working as team
- Working under pressure
- Communication presentation skills
- Research
- Problem Solving
- Decision making
- Time organizer
- MySQL
- Microsoft Office (Excel and Word)
- Iphones repair

## INTERESTS

- Fishing
- Valleyball
- Soccer

## REFERENCES

References available upon request.