

SALES MANAGER



IBRAHIM HAMDY

CONTACT INFO

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PERSONAL PROFILE

Sales manager with proven track record of exceeding sales KPI's, building, coaching and mentoring sales team.

AREAS OF EXPERTISE

- Sales presentation, negotiations and closing expert.
- Building sales pipeline, generate new revenue and retain clients.
- Building long term business relationships

OTHER SKILLS

- The ability to analyze complex technical information
- Can analyze, design and implement database structures
- Detail oriented
- Problem solver

WORK EXPERIENCE

SALES MANAGER

Ragabco Hangcha forklift | 2016 – 2018
Brands agent (HC Forklift – lonking wheel loader)

SALES SUPERVISOR

Egypco For Equipment| 2018 - 2019
Brands agent (Hyundai construction equipment – kobelco – zoom line forklift)

SALES SUPERVISOR

Machine Zone forklift | 2019 – 2021
Brands agent (TEU forklift – Heli wheel loader – lovol construction equipment)

SALES MANAGER

Term Machinery 2021 – present
Brands agent (Mitsubishi forklift – heli forklift – lonking forklift – noblelift)

EDUCATION HISTORY

AL-ALSON HIGHER INSTITUTE FOR TOURISM & COMPUTER SCIENCE

Bachelor of Computer Science 2005