

Contact

00966509265922 (Mobile)
moazalamin39@gmail.com

www.linkedin.com/in/moaz-ahmed-2162051b3 (LinkedIn)

Top Skills

Business Development
Sales Engineering
Team Leadership

Technical Skills

Automation
Sales Process
CRM
IoT
Cctv
ERP
Reporting & Analysis
Mud Logging
Construction chemicals
Presentation
Technical support

Moaz Ahmed

Bachelor's degree at UGC
Dammam

Summary

Highly motivated, ambitious and eager to learn, with a long term objective of developing both personally and professionally, and to add positively to the fields of technology and engineering. Gained experience in customer service, developed communication and interpersonal skills. A hard working professional with a proven record of commitment to productivity and quality in delivery, possesses a strong sense of leadership abilities, communication, decision making, and management skills, meeting all clients' needs appropriate to their business. Able to work both independently and in a team, works efficiently under stressful situations and able to make logical decisions when required. Fully bilingual in English and Arabic. Dependability, isfp-t personality, adaptability, motivation, problem-solving, analytical skills, and willingness to learn.

Experience

Dam Automation Multi Activites Co.Ltd
Sales Engineer
March 2020 - August 2021 (1 year 6 months)
Khartoum, Sudan

As an automation sales engineer, I handle the responsibilities of promoting, expanding, maintaining and supporting sales of automation products. Other duties include:
Developing and implementing sales strategies/ activities to meet annual sales goals
Providing guidance to original equipment manufacturer in areas of Industrial Automation products/ integration solutions
Establishing and maintaining relationship to support the distributor sales of Industrial Automation products
Preparing quarterly and annual sales forecast as well as contact prospective customers and

visit customers to advertise automation products/solutions Leading technical presentation for clients,
product distributors and original equipment manufacturer in the use of structural products Coordinating
with application engineers to find solutions to customer application problems

Dam construction chemicals

Sales Engineer

November 2017 - February 2020 (2 years 4 months)

Khartoum, Sudan

gained experience in customer service,
engineering consultants, waterproofing & heat insulation and construction chemicals, marketing and
monitoring and evaluation. Developed communication and interpersonal skills,
worked on developing a
new section specializing in industrial floors and also worked on developing the automation sector and
working as Sales and Technical support Engineer in the same sector.

New Shop Multi Purposes Company

1 year 8 months

Project Development Engineer

April 2017 - October 2017 (7 months)

Sudan

Improved my skills in project
planning, implementation and M&E. Grown as a leader and a manager, and
was able to successfully
supervise and/or coordinate projects.

Sales Engineer

March 2016 - April 2017 (1 year 2 months)

Sudan

Gained experience in customer service, marketing
and monitoring and evaluation. Developed communication and interpersonal
skills.

Sinopec International Petroleum Service Corporation

mudlogger

November 2015 - February 2016 (4 months)

Sudan

ZPEP Company for Oil and Gas services as a Technical Data Center Engineer (MWD) in Mudlogging Unit; prepare data and extract reports in correspondence to client specifications as per contract. Gained Experience in functional operations and routine maintenance of all logging systems equipment at the location of implementation including rig-up-rig-down and routine maintenance and calibration programs. Communicated with the company employees and contractor on regular basis. Analyzed and interpreted information to enhance safety process for drilling team. Collected and maintained logs and analyzed all samples collected for site. Reviewed all collected data on laboratory equipments to detect petroleum. Monitored all real data acquisition system for various logging processes.

AL Zbrkan Company

Site Engineer

July 2015 - October 2015 (4 months)

Sudan

Worked in site installation and configuration of BTS/MW. Also worked as a team leader in Zain Regional Swap project, swapping site components from Ericsson to Huawei.

Education

garden city university

Bachelor's degree, Electrical and Electronics Engineering · (March 2010 - July 2015)

UGC

Bachelor's degree, Electrical, Electronic and Communications Engineering Technology/Technician · (2010 - 2015)