



Tarig M. M. Al-Kilany

(Management – Sales - Lighting)

V.7.5.1

- 🏢 Work at Lighting field
- 🌟 Experienced 14 years
- 🎓 Studied B.Sc. of Math. In UAEU
- 🗣️ Fluent in Arabic and English
- ☎️ Call at **+966 (50) 202 3230**

- 🏠 Syrian
- 📅 Born in Al-Ain on 20 March 1978
- 🏠 Resident in Dammam Since 2009
- 💍 Married
- ✉️ Contact tkilany@hotmail.com



General Summary

“When ambition being greater than possibility, passion and insisting guides to gain skills and harness resources outside the framework to make successes a ladder climbing the ceiling of ambition”

Shortly This is a summary of my resume, where education did not stop at the limits of my university degree. Life is a school ship, from it we take experience and competence. That's what push me to work out of major where I find myself greater than to be focus in one major, despite great benefit I gained from mathematics, which gave me a broad horizon of learning and understanding. To group later through life steps to innovation starting from sales and management. until ambition, science and passion combined in one person to make me an expert in business management, Where I have been called to be one of the arbitrators on proposed business projects for college students.



Educations

Maamoun International Corporation

Attendance certificate, Improving the Supervision Skills, Excellent
2007 – 2007 | Damascus - Syria



United Arab Emirates University

Bachelor of Science (B.Sc.), Mathematics, Good
1996 – 2001 | Al-Ain - UAE



ELS International

High school, English read, write and conversation, V.Good
1996 – 1997 | Al-Ain – UAE



Kawalees for media consultation, training and development

Certificate of successful completion, Professionalization of the media, Excellent
2006 – 2006 | Amman – Jordan

Omnix

Certificate of achievement, Network cabling management and installation workshop, Excellent
1999 – 1999 | Dubai – UAE





Languages

Arabic

Native or bilingual proficiency

English

Professional working proficiency



Volunteer Experience & Causes

Member of Judgement Comity

Faculty of Management - University of Dammam

February 2016 - 2020

Faculty of Management in Dammam University invite student (male & female) who have future business project to submit their business plan as they imagine their future business Because of that They select judgement comity from leader persons from leader company in Saudi community such as Saudi Aramco and SABIC etc. leader that have pre-qualification and experience of establishing their own business project.



Skills



Top Skills

9	Management & Organization	9	Project Eligibility Test	9	Setting an agenda
7	Team Leadership	10	Sales Management	9	Promotion ideas Creator
10	Analysis & Classification	6	Timeline Management	9	Store organizer
7	Innovation & Invention	8	Ingenuity	9	Fast Learner
8	Development	5	Negotiator		

Tariq M. M. Al-Kilany also knows about

7	Cross-cultural Communication	9	Fleet Management	5	Manufacturing Operation
9	Power MS Office user	5	Networkin	7	Technical support



Experience

Head of Lighting Department

AIAbsar lighting – AIAbsar for trading and construction

April 2018 – June 2021 (3 years) | Riyadh, Saudi Arabia



AIAbsar is One of electric construction company that approved as main construction company in Saudi Electricity Company. AIAbsar decide to work in lighting field. They chose me to establish this department and manage it as well. In first 2 months of beginning, we achieve sales around 200 thousand SAR.

Eastern Region Branch Manager

Energy Care Company – AIAmoudi Group

April 2014 – March 2018 (4 years) | Dammam, Saudi Arabia



Energy Care Company is part of AIAmoudi Group that located in Jedda. They start with manufacturing home smart meter, then they add lighting importing and trading to their activity. On April 2014 they decide to extend their business in Riyadh and Dammam. I establish the branch and be the responsible of increasing sales volume for the company in Dammam, Khobar, Jobail, Riyadh and AIAhsaa.

Region Supervisor

Al-Nasser Group

October 2008 – March 2013 (4 Years) | Dammam, Saudi Arabia

