



ELECTRICAL ENGINEER

MOHAMMAD ALJOKHADAR

GET IN CONTACT

Mobile: +966543312882

Date of Birth: 3rd of June, 1985

Email: maljokhadar@yahoo.com

Nationality: Syrian

Address: Sakaka, Aljouf, Saudi Arabia

PERSONAL PROFILE

An electrical engineer with hands-on experience in sales, in- charge of delivering profitable sales growth by developing relationships with customers to ensure sales and capacity forecasts are kept up to date.

AREAS OF EXPERTISE

- Sales strategies development.
- Contract Negotiation.
- Market research.
- Team Management.

OTHER SKILLS

- Microsoft office.
- Team Work.
- Integrity and compliance.
- Strong interpersonal and Leadership skills.

LANGUAGES

- Arabic: Native or bilingual proficiency.
- English: Advanced.
- Turkish: beginner.

WORK EXPERIENCE

BRANCH MANAGER

Riyadh Cables Group of companies | 2018 - Present

- Managing sales in north region of Saudi Arabia.
- delivering profitable sales growth by developing relationships with the customer at all levels and manage and maintain the Channel sales and organization for the region ensuring sales and capacity forecasts are kept up to date.
- Meeting targets set out by the Sales & Marketing Management.
- Providing training and producing support material for other members of the sales team.

SALES ENGINEER

Riyadh Cables Group of companies | 2010 - 2018

- Persuading clients that a product or service best satisfies their needs in terms of quality, price and delivery.
- Cultivate long-term relationships at all levels with existing and new customers.
- Identify new business opportunities and build market intelligence by regular customer engagement.
- Negotiating tender and contract terms and conditions to meet both client and company needs.

EDUCATION HISTORY

ALBA'ATH UNIVERSITY

Bachelor of Electrical Engineer in Automatic control & computers, 2010

IBA LONDON (International Business Academy)

MBA (In Process) Feb 2023