

## CAREER FOCUS

To apply strong [innovation](#), [dependability](#) and [detail orientation](#) skills within organization

## EDUCATION

**The University of Toledo**, Toledo OH. United States of America

Bachelor of Business Administration

**Major:** Management **Minor:** Marketing

**Graduated:** August 2020.

GPA: 3.63 From: 4.00.

## COURSEWORK

### Conflict Management Mediation and Negotiations

May 2020

- Study people's behavior to understand competitive situations in organization to understand negotiator.
- Utilize different scenarios and apply negotiation ways by doing actual negotiation to achieve the best deal.

### Human Capital Performance and Development

August 2019

- Define employees 's weaknesses by using evaluation to complete training and increase organization's quality.
- Transfer the training to the employee and study the effectiveness of training by compare the performance outcomes.

### Marketing Research And Data-Based Management

August 2019

- Use different ways in marketing research and apply them by researching and analyzing several products .
- Analyze data by working on SPSS and ACCESS applications to invert data and do marketing analytic.

### Human Resource Management

May 2019

- Understand HR methodology and analyzing some system techniques to increase employee performance .
- Build strategic plan for the company by using HR techniques to improve the workplace.

## SKILLS

Microsoft Office.

SAP SD & MM cases.

Training Planning.

Negotiation.

Workplace Communication.

Management leader skills.

Team working.

planing coordinator.

## COURSES

Work Family Conflict.

Stress Management

Training Agenda

## CERTIFICATES

Social Marketing