

# SAMEH ABDEL FATTAH SHAMKH



## Personal

- Address**  
Saudi Arabia , Eastern Region  
34217 khobar
- Phone number**  
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- Email**  
sshamkh@gmail.com
- Date of birth**  
04-10-1982
- Place of birth**  
Egypt ,Damietta
- Gender**  
Male
- Nationality**  
Egyptian
- Marital status**  
Married
- Driving licence**  
A
- LinkedIn**  
<https://www.linkedin.com/in/sameh-s-a30b8453/>

## Interests

- Team Sports , Art , Reading , Volunteer work , Travel , Foreign languages , Gym , Music

## Languages

- Arabic
- English

Seeking to work a challenging position in with a dynamic and progressive company which will utilize my knowledge skills and opportunities in achieving a common goal of the organization's growth for a bright personal career.

I am someone who likes dealing with people talk, deal, understands and solves problems. I make a positive change to those who deal with me not just on their professional level but also on their human training levels.

## Work experience

**. Sales representative – Tender Department** Feb 2014 - Dec 2021  
**Scientific and Medical Equipment Sales representative at al Sanie trading Est, khobar**

### Current job in KSA:

Scientific and Medical Equipment Sales representative at al Sanie trading Est  
Position . Sales representative – Tender Department  
Organization . AL Sanie trading Est (Khobar / KSA )  
Period . 8 year

### Description of Experience in KSA:

**Currently** : Khobar –KSA , Sales representative at Al Sanie trading Est , specialized in supplying scientific & Medical equipment , preparing labs our main clients : Ministry of Environment, Water and Agriculture, Ministry of higher education , Ministry of health , Ministry of education , Private hospitals , Government and private factories like Dairy factories, poultry factories, feed Production plants, food and drink - food and Safety - petrochemical -biochemistry - biotechnology - environment - Life Sciences - pharma , Girls schools authority , Instructor colleges , Institutes and universities .  
( 8 years' experience )  
Started 1-2-2014 till now

**Medical Representative** Jan 2013 - Jan 2014  
**Medical Representative at Rani Trading Est . Riyadh – KSA, Riyadh - KSA**

**Medical Representative at Rani Trading Est . Riyadh – KSA**  
Our main products: Celadrin joint care cream & Cosmetics Products  
Increase product awareness new product , include selling the company products to doctors , pharmacists and other relevant healthcare professionals

**Inspector** Jan 2008 - Jan 2012  
**Inspector, Supervisor at SGS company , Agriculture division , Damietta Branch , Damietta port, Egypt , Damietta**

Inspector, Supervisor at SGS company , Agriculture division , Damietta Branch , Damietta port , Egypt. SGS is a company for inspection, verification, testing, loading control, discharge control, sampling, Analysis, and certification company  
(Five years' experience)  
Started 1-1-2008 to 1-12-2012

## Education and Qualifications

**Bachelor of Agriculture Science** Sep 2000 - Jun 2004  
**Elroda , Damietta High School, Suez Canal University - Egypt**

B.Sc. in Agriculture Science. January 2004, Faculty of Agriculture Science, Animal Production division.  
Suez Canal University - Egypt

## References

References available on request.

## Skills

Microsoft office Package ● ● ● ● ● ●

Internet browsing skills. ● ● ● ● ● ●

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## Courses

**Sales Training** Sep 2019 - Sep 2019  
[Dubai - Bibby Scientific Co.](#)

Sales Training for Cole Parmer and Bibby Scientific Products , Dubai

**Installation and Training Course for AFM** Sep 2021 - Jul 2021  
[Oxford Instruments](#)

Installation and Training Cours for AFM at king fahad university petroleum and minerals

**Installation and Training Course** Jan 2021 - Jan 2021  
[Dycomet Europe](#)

Installation and Training Course for low pressure cold spray equipment at king fahad university petroleum and minerals

**fundamentals of digital marketing** Feb 2021 - Apr 2021  
[Google](#)

Master the basics of digital marketing with our free course accredited by Interactive Advertising Bureau Europe and The Open University. There are 26 modules to explore, all created by Google trainers, packed full of practical exercises and real-world examples to help you turn knowledge into action.

Modules: 26 , Hours: 40

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## Custom section

Good presentation skills.

High team work spirit.

Ability to face challenges and diagnose the problems which face me and solve it by practical and scientifically methods.

Ability to evaluate daily situations and take the suitable decisions in the right time

Participate in determine the main objectives and goals of organization.

Prepare the plans and executive programs regards to achieving the main objectives

Professional reporting to the top management.

Ability to follow the employer's daily activities and evaluate it.

Ability to establish company structure.

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## Custom section

Military Status : Final exemption

The desired function : Sales supervisor & Sales Manager

Driver's license : Valid driving license at Middle East

Residence permit : Valid residence permit at Saudi Arabia Transferable

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## Achievements

**Some references , closed deals and purchase orders under my name :**

king fahad university petroleum and minerals : Atomic Force Microscopy.

National Guard - Imam Abdulrahman bin Faisal Hospital, Dammam : fume hood.

Dhahran Techno Valley Company : bench top velocity system.

Saudi Aramco , Alascon company limited : Lab equipment .