

Curriculum Vitae

Siraj Uddin Mohammed

Mdjaris9@gmail.com Mob-+966 563383984, Riyadh, K.S.A.

Visa- K.S.A Employment – Transferable.

Summary:

Master's Degree in Production and Logistics Management from Europe with Overall 18+ years of proven experience in EPC, MEP, Oil and Gas, IWTP Equipment's, CAPEX and FMCG Industries.

- Has Exposure in Supply Chain Management, SAP-MM, Procurement Planning and Logistics, Inventory and Stores management, in Europe and Middle east organizations.
- Successfully handled purchasing portfolio of multi Million USD projects.
- Strong understanding of the integration requirements for supply chain process with Excellent procurement and contracts negotiation skills.
- Responsible for on time delivery and within budget of project. Proficient in identifying sources for procurement for multiple clients in different industry sectors.

Latest Achievements:

- Reduced inventory holding cost by 30% by periodic reviews system and technique for ETA – ASCON STAR Group.
- Publication and presentation: supply chain management and best supplier selection practices for Swedish manufacturing industry.
- Negotiated over 2.5 Million USD in cost savings for SETE ENERGY SAUDI with tendered suppliers.
- While working with AL Muhaidib Projected a saving of 3 Million SAR by renegotiations before awarding contracts.
- Projected a saving of 14 Million SAR by renegotiations after Rock bottom price with Al Rajhi Group.

Work Experience:

Al Rajhi International Investment Co

Date: Dec 2016 – Present.

Designation: Asst. Procurement and Logistics Manager.

- Organize, control, and monitor all procurement Activities in project and introduce procurement strategies targeting maximum contribution.
- To Lead the development of project procurement strategy and plan in alignment with the project managers and site asset managers for Capex, EPC & MEP requirement as per project requirement.
- Developing long-term partnerships with local suppliers and international suppliers for sourcing quality material.
- Assist project teams in procurement, logistics and expediting of critical Bulk equipment and emergency purchase items.
- Directing the development and implementation of procurement strategies and ensuring that are aligned with organizational goals and project requirements.
- Excellent at implementing high performance strategies with the view to consistently increase the cost savings by low cost sourcing
- Managing the budget for CAPEX projects and keeping all stakeholders updated on spend against budget and timelines.
- Achieve agreed saving targets, manage positive vendor relationships at the working level to ensure continual support, cost Effective and quality procurement.

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AI- Muhaidib Group of Companies

Date: Feb 2013 – Dec 2016.

Designation: Projects Procurement Manager.

Company Profile: Leading MEP Contracting Company in K.S.A.

- Responsible for the implementation of procurement plans, identified the potential vendors & interacted with Aramco approved vendors and executed the inspections with reference to SAER1972 and other required Aramco Standards.
- Prepared bidding procedures, BOQ (Bill of Quantities), Purchase orders & TPO (Technical Purchase Order) to ensure timely billing.
- Source potential suppliers for defined scopes of Work with members of the project team to prequalify suppliers and establish commitment to provide proposals for such work.
- Management projects by planning the materials required in consultation with Aramco Material Specialists.
- To review & finalize purchase orders in accordance with selected suppliers, price, and technical specifications.
- Responsible to conduct material inspection required for NMR's (601, 602 & 603) and coordinated with Aramco Material specialist and SAVID.
- Coordinate in the preparation of Material Technical Approval (MTA) and Material Requisition (MRP) Package for all material as per contract scope.

SETE Energy Saudia for Industrial Projects LTD - LATSIS GROUP- U.S.A Date: May 2010 – Jan 2013

Designation: Associate Manager Procurement.

Company Profile: Water Treatment and Power Plants Contractor Company.

- Manage the procurement execution against approved baseline and assure compliancy against policies and procedures.
- Developing sound, cost-effective strategies for the purchasing of materials.
- Lead negotiations for medium and large projects and set up project specific contracts with suppliers including with all relevant clauses, guarantees, etc.
- Developed strategic alliances with suppliers and manufacturers as per supplier evaluation and ISO regulation.
- Setup and implement Supplier Relationship Management with key vendors and performed assessment in terms of cost, quality, delivery, and compliance.
- Attend project review meetings and ensures that all associated reports are adequately compiled and reported to the end user / client as required.

ETA- Electromechanical Technical Associates, Dubai, UAE.

Date: Feb 2008 – Apr 2010

Designation: Procurement and Planning Engineer.

Company Profile: ETA - ASCON STAR GROUP- Leading MEP Contracting Company in the Middle East.

- Responsible for the day to day running of the large industrial project, reporting progress, and resolving project issues and to deliver the project to the required standard, on time, within budget, and to the expected value.
- To meet the bidders for evaluation, to be in the meeting with Project Director, Project Manager and Technical Manager while the bid is closed and evaluated – commercially and technically.
- Keeping close eye on the project mile stones, S-Curve and to make sure the production schedule from manufacturer and procurement activities meet the targets and deadlines.
- Monitor and control contractor purchasing, expediting, inspection, transportation, and material control activities.
- Building strong business relations with suppliers visiting supplier locations, being update for the local supply chain market for a competitive advantage for price, delivery, quality and availability of goods and services.
- Attend weekly, monthly and/or as scheduled Technical & Managerial meetings to achieve goals.

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BIA Consulting AB, Sweden / Europe.

Date: May 2002 – Dec 2007.

Designation: Sr. Supply Chain Planner.

- Determine safety stocks, minimum order quantity, A-B-C class items and re-order point quantities for 25 stores across Europe and U.K.
- Conducted pre-qualification exercises for 350 local and international suppliers across 15 categories.
- Identify long term demand and supply challenges and set appropriate inventory targets.
- Ensure supply planning impact is acknowledged by the Asset Teams and achieve optimal demand/supply balancing.
- Counting and tracking inventory across multiple locations.
- Anticipating stock demands based on current and future business functions.
- Analyzing and anticipating market trends for the best time to purchase inventory.
- Creating inventory reports and presenting suggestions to the Supply Chain Manager.

Major Projects:

JAZAN Grain Silos	EPC & MEP	Procurement and Expediting. (2013- 2016)
ARAMCO-THUWAL-RPIW	EPC & MEP	Procurement and Expediting. (2013- 2016)
ARAMCO -THUWAL-RPSF	EPC & MEP	Procurement and Expediting. (2013- 2016)
KAIA- King Abdul Aziz International Airport.	EPC & MEP	Procurement and Expediting. (2013- 2016)
Umm Al Qura University	EPC & MEP	Procurement and Expediting. (2013- 2016)
KAUST- King Abdul Aziz University.	EPC & MEP	Procurement and Expediting. .(2013- 2016)
Royal Commission in Yanbu	MARAFIQ Yanbu IWTP Stage 2 (48,000 m ³ /day)- EPC	Procurement and Expediting. (2010-2013)
Royal commission in Jubail	MARAFIQ Jubail IWTP- 8 (55,000 m ³ /day)- EPC	Procurement and Expediting. (2010-2013)
KJO- Khafji Joint Operations	EPC- Renovation of Water Treatment Facilities.	Procurement and Expediting. (2010-2013)

Educational Qualifications:

Sweden	Master's in production and Logistics Management.	Malardalen University.	2006, March
India	Bachelor of Engineering in Mechanical.	Jawaharlal Nehru Technical University.	2002, March

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Certifications:			
2013 Aug	Saudi Council of Engineers	SCE, KSA	2022
Courses / Training			
2008	SAP- MM (Materials Management)	Methodex- Ind	6 Months
2010	Oracle	SETE	1 Month
2013	IBM Maximo	AMC	1 Month
2004	Post Graduate Diploma in Computer Application	SICE Comp Edu	6 Months
Skill set:			
Supply Chain Management	Materials Management	Risk Management	Contracts Management
Warehouse Management	Analytical skills	Financial Acumen	Cost Management
e- Procurement	Strategic thinking	Strategic Sourcing	Strong Negotiation skills
Collaborate effectively	Project Management	Category Management	Interpersonal skills.
SAP-MM User	ORACLE User	IBM Maximo	PGDCA
Improve Supplier relationship	Analyze KPI's	Enhance Sustainability	Team Leadership