



# TAREQ ALKHOULI

27 years old | Palestinian | Married

## Professional Summary

Highly focused and creative Mechanical Sales Engineer with superb records in sales and customer satisfaction. Innovative salesman with a fresh and wholesome approach. Adept at functioning well independently or as member of a sales team.

## Get in touch!

### Mobile:

0501144684

### Email:

t.koli1993@gmail.com

### Address:

Al- Sa'adah area  
Riyadh  
KSA

### Note:

Transferable Iqama  
Registered in Saudi Council of Engineers

## Academic History

**Bachelor's Degree – International Islamic University Malaysia IIUM  
Automotive Mechanical Engineering | 2013-2018**

## Work Experience

### - Mechanical Sales Engineer

**Arabian Thermal Aire Industries Co. Ltd. (ATAI) | July 2018 - Present**

- Developed and implemented new sales and marketing strategies.
- Introduced clients to new offerings and products.
- Set up and ran trade show booths for project showcases.
- Prepared product sale contracts for presentation to clients for approval.
- Kept current in energy industry sales trends.
- Prepared and met all sales objectives.
- Oversaw organization sale activities.
- Maintained excellent relations with supplier and client networks.

### - Internship

**Al-Munif for GRP Pipes | July 2017 - October 2017**

- Network with professionals in the field
- Gain valuable work experience
- Build Self-Confidence

## Specializations

- Ability to multi-task and work under pressure.
- Coordinate multi projects simultaneously and meet deadlines on time.
- Efficient and attentions to details.
- Able to manage responsibilities as needed and good teamwork. Ability to multi-task.

## Languages Spoken

### English

Fluent | (British Council - 2013).

### Arabic

Native

## Software Skills

- Extensive computer skills include Microsoft Office and Internet Packages
- Extensive computer skills include AutoCAD, , MATLAB, MS Project and SolidWorks.
- Research ability (Online & library)

## Hobbies and Interests

- Playing sports (football, basketball )
- Playing chess and solving puzzle games