

Mohanad Alomrani

Professional Sales

Contact

Address

Dammam, Eastren, 31451

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Skills

Marketing

New Business Development 

Customer service 

Communications 

Problem resolution 

MS Office 

Team building 

Team management 

Group presentations 

Self-motivated, hard working I find my self in Public Relations, good at talking to people. An exceptional leader who is able to develop and motivate others to achieve targets. A proactive individual with a logical approach to challenges. Able to work on own initiative and as a part of a team. I perform effectively within a highly pressurised working environment.

Work History

2017-04 -
Current

Business Development Officer

UCA, Khobar, Eastren

- Negotiated and closed long-term agreements with new clients in assigned territory.
- Completed and submitted monthly and yearly Bussines close in reports to support executive decision making.
- Educated and worked with clients on ROI terms to find accurate solutions.
- Negotiated with finance companies for optimal financing opportunities for clients.
- Liaised with customers and funding sources to identify and remove roadblocks to business funding.
- Collaborated with sales and marketing departments to support business objectives and client acquisition.
- Participated and actively engaged in strategy meetings with other shareholders.

2016-09 -
2017-04

Route Auditer

Coca-Cola, Dammam, Eastren

- Developed team communications and information for weakness skills meetings.
- Worked with Sales team customers to understand needs and provide there service.
- Checked in with dispatch service and updated with current location.


Organization 

Relationship 

Building And
Rapport

Quality 
Control

Research 

Performance 
Metrics

Strategic 
Planning

Prospect 
Targeting



Education

2011-01 -
2015-12

Bachelor of Science: Professional Sales

Weber State University - Ogden, UT, USA

Languages

Arabic 

English 