



maged mohamed saber hassan

hassan

Governmental contracting and tendering management ,business development, sales department at International Company for furniture

Mobile number : 20.1090102649

Email Address: maged_mohamed77@yahoo.com

Bayt.com profile: <https://people.bayt.com/magedsaber>

PERSONAL SUMMARY

I am looking for career stability in professional companies
Which helps me to achieve my career ambitions and the success process

Job stability, and the utilization of my acquired skills and experiences and the applications
of those experiences and the acquisition of more skills and experiences

PERSONAL INFORMATION

Birth date: 20 October 1982

Nationality: Egypt

Residence Country: Egypt – Fayoum

PREFERRED JOB

Preferred Job: Sales , Sales Manager, Optical fiber , sales regional manager, Marketing
Manager, Medical Devices Sales Manager, Sales And Marketing Manager, Sales
Engineer, Electronic technology , Business development government
Field: Sales

WORK EXPERIENCE

Total Years of Experience: 11 years, 6 months

Governmental contracting and tendering management ,business development, sales department at International Company for furniture October 2012 – October 2020
Saudi Arabia – Jeddah

Beginning When receiving, submitting and winning the tender, then my work begins in
selecting designs and samples, then manufacturing and supplying, until claims and
extracts are raised and checks are received.

Help with AutoCAD and upload measurements

Working on the Fox Pro program to issue invoices,
quotations, manufacturing orders and supply orders

Sales Representative government sector at Al-makateb Co.ltd. August 2008 – December 2011
Saudi Arabia – Riyadh

Al-makateb Co.ltd. Riyadh, Saudi Arabia 2008– 2011

Sales Representative government sector: Office Furniture & interiors design : –
Products Co :-

Manager desks, staff desks, cabinets, meeting tables, work stations, sofa, office chair, tea

table, metal furniture, shelving, racking systems, gypsum partitions, raised floors, carpet

Job Description

follow-up Customer of government departments and national companies or bidding
Beginning of the receipt of requests for quotations, study and develop the appropriate price and determine the quantity and processing of samples and then delivered to the client with the samples
Until receipt of a purchase order and open the file and the code for this project and then work requests for sending and manufacturing
And then receive (final receipt) and submit it with the rest of the papers to receive checks

Opening new markets

(Like :-

Al-Fanar Ready-Made Cement Company, Schools and Abana Exchange Company)

Train my colleagues to work on the latest selling methods

Raising sales to 20%

Opening new markets

Help in the collection of old debt

The work system was certified in English in all papers, arithmetic tasks, pricing management and design

Help with AutoCAD and upload measurements

EDUCATION

Bachelor's degree / Electronics

Technology at Beni Suef University

Egypt - Beni Suef

May 2004

Beni Suef University

Beni Suef

Egypt

2000-2004

Faculty of Industrial Education

B.Sc. Electronics Technology

65.44% Grade: good

The language of instruction is English

Graduation Project: speaker identification system

Grade excellent

Project work on Matlab Program

: - Courses in the college

Measuring devices

Control devices

Satellite

Medical devices

Logical circuits

Microprocessor

Computer numerical control cnc

Programmable logic control plc

Beside electronic circuits and other logical

SKILLS

and developing appropriate plans for the place and time / Level: Expert
innovation and manual design, making reports, quotations, / Level: Expert
Proper logical thinking to come up with the highest production and quality, system / Level: Expert
Expert
obtaining a private license and travel. / Level: Expert
marketing, sales, customer service, opening new markets, problem solving, computer ms office , / Level: Expert
Management, project management and sales, teamwork, stress tolerance, shift work, management, / Level: Expert
Of good reputation in all places of work and place of residence in my home country / Level: Expert
Fox pro / Level: Expert
Matlab program / Level: Intermediate

LANGUAGES

Arabic / Level: Native Speaker
English / Level: Intermediate

CERTIFICATION

Computer hardware maintenance	Issued in: March 2004 Expiry date: March 2004
Operating systems for the computer software, MS Office	Issued in: February 2003 Expiry date: February 2003

REFERENCES

Ayman kishk

Security Manager
Almakateb Ltd company
966.0558522547 (Ext. 00966)
info@almakateb.com

Alaa samy

Finance Manager
International Company for furniture
966.0504775572 (Ext. 00966)
alaa@icf.sa

