

Rashid Alhadbani

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Education:

University of Central Missouri
Warrensburg, Missouri, USA

- Bachelor of Mechanical Engineering Technology (2017).
- Minor of Manufacturing Quality (2017).

Certificates:

- ISO 9001:2015 Quality Management System.
- Lean Six Sigma.
- Technology.
- Project of Management Fundamental.
- Risk Management and Analysis.

Achievements:

- Build a team from day one of contracts.
- Build Data Base of account.
- Build a great relation & trust with client.
- Developing by involved Sub-Contracts.
- Developing by providing more services.
- Achieved management & client targets.

Awards:

- SAUDI ARAMCO - Appreciation
- ROSEN Company - Appreciation

Key Skills:

- Key Account Manager.
- Project Management.
- Customer Relation.
- Sales.
- Quality Control.
- Problem Solving.

Objective:

With full of Power, Knowledge, and Experience as an Account Manager specialize in Sales, Proposals, Operations, and Project Control; ready for a new opportunity with new challenge that is improves me and pushes me more to develop my career.

Experience:

Jan 2019 – May 2021

Account Manager • Tamimi Trading & Contracting Company

- Lead point of three LF contracts with Saudi Aramco.
- Prepare reports on account status for top management.
- Collaborate with Project Managers to identify and grow opportunities.
- Assist with challenging client requests or issue escalations as needed.
- Create proposals, and budgetary plan.
- Conduct performance review.
- Track, monitor, and control cash-IN & cash-OUT of account.

May 2017 - Dec 2018

Project Manager • Tamimi Trading & Contracting Company

- Handling three contracts requirement, meeting, planning, question, and communication.
- Supervise and mentor project engineers in daily tasks.
- Manage field crew to execute operations effectively and efficiently.
- Define scope, and schedule for operations project.
- Identify project risks and recommend appropriate resolutions.
- Track, monitor, and control expense based on budgetary guidelines.
- Provide project progress status to customers and management.
- Ensure project deliverables meet customer expectations.
- Develop and implement project management procedures and methodologies to achieve business goals.

April 2011 - Jun 2013

Survey Engineer • ROSEN Company

- Preparation and Programming ILI tools.
- Communication with clients to execute operation.
- Prepare project reports.
- Case study of failure reasons.