 **Ayman Yousef Edress**

**Date of Birth: 26/10/1981**

**Nationality : Syrien**

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**Objective :**

To secure a challenging position in retail and customer service And make a positive contribution using my experience.

**Profile:**

Ambitious with keen business sense achieving results, good analytical skills with the ability to interpret data information.

**Work Experience:**

 - **SACO World : (Riyadh- Dhahran branch)**

**Store Manager (2014 till present)**

* Managing all store employees which more than 140 employees.
* Daily auditing for staff, product, appearance and company process.
* Daily follow up delivers, replenishment and suppliers issues.
* Controlling the store appearance and cleanness of the store and merchandising of more than 3000 products.
* Daily & weekly meeting with head department for achieving and planning and any related issues.
* Monthly operation meeting with management for the achievement and profit ….  Overseeing the company process and reporting if any issue need to correct.
* Follow up daily details with head department for the checklist and plans.
* Weekly follow up for dispose and damages with inventory team.
* Improving sales skills for sales team and follow up training with HRD.

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 - **Abyat Mega Store: ( Dhahran branch)**

**Showroom Operation Manager (2012 till 2014)**

* Managing following Categories team (Tools & hardware – Paints & Special material – Electrochemical – Elevator – Initial ceiling)
* Overseeing all daily operation
* Attend weekly and monthly meeting
* Hygiene of the staff and section
* Meeting with the sections heads
* Replenishment of stocks
* Auditing
* Dealing with all customers issues
* Follow up all the section heads to achieve targets.  Improve the team work spirit among sales officers.

 -  **Panda Hyper Market :( AMWAJ- Dhahran branch )**

 **Senior Manager for Electronics Department (2008-2012)**

* Managing following Categories team (TV – Mobiles – NBK – Home Appliances – Games)
* All responsibility of stock storage / re-ordering / sales / replenishment…  Planning and dealing with suppliers to achieve the target.
* Responsibility of display, planograms and plan for weekly promo items.
* Weekly meeting and report to HO about department performance.
* Handling the process of achieving the month target and motivate my team.  Handling the process of yearly inventory.

 - **Panda Hyper Market (Jameea- Jeddah branch).**

 **Sales supervisor electronics department (2006-2008)**

* Scheduling sales team
* Reporting about missing and fast moving items  Solving customer’s problems and find the solation for best service.

 - **Panda Hyper Market (Jameea- Jeddah branch).**

 **Sales man electronics department (2005-2006)**

* Achieving requirement target.
* Best serving the customers as per company policy.
* Dealing with hole sealer customer and close the deals.

 - **ALJJEL Electronics( LATAKIA- SYRIA )**

**Salesman Electronics (2002 – 2005)**

* Achieving requirement target. Best serving the customers as per company policy.Dealing with hole sealer customer and close the deals

**Training and education:**

* Diploma of Assistant engineering (TESHREEN University 2005)

* Certificate of retail operation (Panda Hyper Market 2007)

* Certificate of retail management (Panda Hyper Market 2010)

* Certificate of retail management ( ACE hardware company )

**Skills & strengths:**

* Team player flexible.
* Ability to contact with the supervisors, vendors.
* Result oriented.
* Respectful to selling polices & achievement
* Arabic is a mother tong
* English, reading and writing
* Microsoft office
* SAB Software
* JDA Software
* SAP Software
* AUTOCAD software

**Note:**

* Transferable Visa
* Driven License Available.

Any additional information will provided upon request