

MUJEER AHMED



Contact

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Al Khobar Saudi Arabia

Skills

NEBOSH INTERNATIONAL 80%

Nebosh International Certificate

✓ IGC 1 ✓ IGC 2 ✓ Igc 3 ✓

Iosh Managing Safety

Achievements & Awards

Star performer in year 2019 & 2020

Demonstrating passion for excellence at Lupin ltd 8 May 2017

Out standing sales performance during the year 2014- 2015 at Lupin Ltd

Achieved 1 st place in karnataka new product in a quarter in Alkem laboratories Ltd

Converted on Doctor to prescribed 160strips from 0 at Alkem laboratories Ltd

Chess champion for 2 year and final year in Graduation

Languages

English, Arabic, Hindi, urdu, & kannada

OBJECTIVE

Seeking a position to utilize my skills and abilities in any environment of an organisation that offers professionals growth while being resourceful, innovative and flexible to prove myself to be an asset to the organisation . To continually grow and learn new and innovative things.

EXPERIENCE

Eastern Alliance ltd 26-5-2017 - Present
Marketing Executive

Lupin laboratories limitd 5-8-2014 - 4-5-2017
Marketing Executive
Responsible for Tumkur District area to generate Revenue for company

Monitor and analyze data and market conditions to identify competitive advantage

Doing RCPA at chemist's Stockist follow up . Liquids stock and getting primary order from stockist

Pursue continuous learning and professional development and stay up-to-date with latest medical data

Notus pharmaceuticals Pvt ltd 21-1-2013 - 1-8-2014
Area Business Manager
Responsible for 5 Representatives handling there area Bangalore North ,Tumkur,kolar

keep the revenue engine running through their sales representatives

guiding and motivating for team to achieve the given target

analysis day to day activity

Alkem laboratories limited 21-7-2011 - 1-1-2013
Marketing Executive
Responsible for Tumkur District area sales Meet to Dr for prescription our products

Converting new Dr to write our products

Doing RCPA at chemist's

Stockist follow up . Liquids stock and getting primary order

EDUCATION

Annamali university 2011
Master of Business Administration
62%

Vidyodaya first Garde	2009
Bachelor of Business Management	
57%	
Tumkur University	2006
Sree Siddganga pu college	
67%	

PROJECTS

Dealer preference towards Birla cement

1. Company gathers the suggestion from dealers to change the attributes of product which completely based on the customer needs and wants.
 2. Almost respondents Need advertisements for cement business especially through wall painting.
 4. Develop close relationship with dealer by wishing them during occasions ,arranging some get together , offering some Gifts .
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DECLARATION

I heard by declare that the above mentioned information is true and correct to the best of my knowledge and belief.