

*Eastern Province,  
KSA  
19/09/1985  
Sudanese*

## CURRICULUM VITAE

**Dr. Ahmed Yagoub Mahgoub**  
Dentist, Medical Director, BDM  
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### Education

**Bachelor of Dental Surgery** from the **National Ribat University**, Sudan 2011 (courses and exams are entirely in English language) & I hold the **German** Comparability Statement for my degree as a recognized **German** degree (between Bachelor's & Master's).

**Administrational studies** (Diploma in Business Administration principles).

### Experiences

**(Dec. 2020 - till now)** Independent **Business Developer** Freelancer in Healthcare management : Hospital Administration, Medical Equipment & Pharmaceuticals Sales and Marketing and General Trading.

**(May 2018 – Oct. 2020)** **Dentist** (full-time) at AL Riyadh Specialized Dental Clinic, Sudan.

**( Jan. 2014 – Jan. 2018)** **Dentist & Medical Director** (full-time) at Agsan Alelewei Medical Group, Saudi Arabia.

**(2012-2013)** **Intern Dentist** at Jubail General Hospital, Jubail city - Saudi Arabia.

### Responsibilities

**As a Dentist :** Examine, diagnose and treat oral diseases including extractions, root canals, fillings, gum diseases, advising patients on oral health and preventive care.

**As a Medical Director :** coordinate the medical teams to achieve the mission and daily goals of the complex.

**As a Medical Business Developer :** taking responsibility of overall sales and marketing Throughout Maintaining long-term client relationships, explore new markets opportunities, generates leads for possible sales and follow up sales activities, preparing Business plans and comparing actual results with plans, guiding the marketing team to achieve the expected monthly & yearly targets.

### Certificates and Licenses

**Dentist permanent license** by the Saudi Commission for health specialties since 2013.

**Permanent Full Registration as a Dentist** by the Sudanese Medical Council.