

# Mohammed Hassan Al-Baz

ICT & Security Projects Sales Eng.

[BazCo2001@gmail.com](mailto:BazCo2001@gmail.com)

**00966 540805285**



## PERSONAL

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Single / **Palestinian**

BoD 1983 , Khobar – Saudi Arabia

## WORK EXPERIENCE

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- 2017 – 2020 – **ICT Sales Engineer**  
**@ Integrated Telecom Company (ITC)**
  - Deliver & build **ICT Packages** for Projects.
  - Creating opportunities for **ICT Services & Provider**.
  - **Smart Home**, CCTV Solutions, **Low Current Sys.**
  - High Professional Industrial **Security** Solution.
  - **Innovation** Platform, **Cloud**, Services, **IoT**.
- 2010 – 2016 – **Corporate Sales Engineer**  
**@ Sahara Net Co. Services Provider**
  - Connectivity - Data Center, Controller Appliance.
  - Optimization & **Cyber Security Service**.
  - Sales, Project, Products & Pre-Sales.
  - CRM & Application Trainer.
- 2006–2009 – **Projects Engineer**  
**@ Al-Babtain Power & Telecommunication Co.**
  - **Projects** Management: follow up Inquiry, Costing & Orders.
  - Scheduling, Delivery, Collection, Clarification & Reports.
  - Installation, Configuration & Integration GSM & 3G site for STC.
  - GSM Network **Optimization** Project; **Auditing** MW links.
  - **Q.C. & Transmission Site Engineer**

## EDUCATION

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- ◆ 2005 - University of Science & Technology – Yemen –  
Bachelor degree in **Communication Engineering**
  - *Graduation Project:* Radio Planning for **GSM** Network.

## SKILLS

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- ✓ Fluent in English.
- ✓ Native language Arabic,
- ✓ Professional Computer Programs.
- ✓ Managing & Developing Workgroups.
- ✓ Understanding for any new Technology.

## QUALIFICATION

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- 2009 ○ Selling skills/Mobily.
- 2006 ○ Training in Huawei Co.
- 2005 ○ Cisco Network Course (CCNA)
  - Human Communication Engineering
- 2004 ○ The Power of Self-Confidence Course //
  - The Secrets of Strategic Marketing Course.
- 2003 ○ NLP Diploma //Creation Thinking
- 2002 ○ Time Management Course
  - Business Motivation
  - Public Relation.