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# Adnan AlMuqahwi

Highly capable marketing manager with 7+ years' experience, seeking to leverage proven leadership and strategy skills to grow revenue. Led 5 companies through their marketing strategies to surpass sales goals by up to 300%.

June 2019

## ISM Level 6 Diploma in Strategic Sales Management

The Institute of Sales Management (ISM)

March 2018

## ISM Level 5 Diploma in Sales and Account Management

The Institute of Sales Management (ISM)

March 2017

## ISM Level 4 Diploma in Sales and Marketing Management

The Institute of Sales Management (ISM)

October 2016

## Certificate in Sales and Marketing Management

The Institute of Sales Management (ISM)

- Creativity
- Leadership
- Organization
- Problem solving
- Teamwork
- Marketing Campaigns
- Business Development

2017 - Present

## Marketing and Development Manager Delmon Fish

Developing marketing plans and executing campaigns to increase business sales and promote revenue.

Under this roles I was handling marketing and developing business for Delmon Fish, Fish Express, Dag Ayoosh, Villa Vanilla and Flash Deals.

Surpassed sales target by 300%.

2016 - 2017

## Marketing and Development Manager Thara Media

Running Digital Marketing campaigns for Thara Media clients across Social Media platforms such as Instagram, Facebook, YouTube, Twitter and Google.

2015 - 2016

## Sales Manager Al Waseela Magazine

Promoting business and sales for the magazine across the Kingdom of Bahrain.