**Ahmed Abdul rub al Hussein Ahmed al duhbiki**

**Saudi Arabia – al qatif.**

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**Education**

* Bachelor's degree in Business Administration (2006-2010) Arab academy for science technology & maritime transport (Bahrain).
* Business management diploma. (2003-2005) Program Educational center (Bahrain).

**Objectives:**

Seeking a challenging placement in new field to utilize my professional qualification for continued personal and professional growth.

 **Summary of qualifications:**

* Commendable performance
* Demonstrate my interests in all aspects of the work by my actions.
* Willing to work at any task, any where
* Willing worker, well liked and respected by all staff.
* Well performance as a member of international team which makes up the work force.
* Have manifested my great concern towards achieving excellence in everything that I do.
* Through my work in the coordination of the media company Al-Zahrani Trading formed a strong relationship in several sectors, especially the marketing aspect, a basic aspect of my work

**Work Experience:**

(AL faraj company) Oct /2020 - 2022 (management consultant)

**Responsibilities:**

* carry out research and data collection to understand the organization
* conduct analysis
* interview the client's employees, management team and other stakeholders
* run focus groups and facilitate workshops
* prepare business proposals and presentations
* identify issues and form hypotheses and solutions
* present findings and recommendations to clients
* implement recommendations or solutions and ensure the client receives the necessary assistance to carry it all out
* manage projects and programmers
* lead and manage those within the team, including analysts
* liaise with the client to keep them informed of progress and to make relevant decisions.

(ALhuraigy holding) June/ 2019- 2020 (Development manager)

**Responsibilities:**

* Develop work plans and performance methods professionally
* Develop marketing plans.
* Prepare a complete organizational structure for all departments of the company.
* General supervision.
* Administrative coordination and contracts.
* Follow up on sales and financial of the company.

(Al zahrani holding) July / 2009-2016 (Marketing research)

**Responsibilities:**

* Company strategies.
* Follow up the entire marketing activities.
* Product development.
* Open new markets.
* Staff development and training.
* Develop your company performance.
* Conducting comprehensive studies on pricing.

 (Hadi Hammad al Hammam Est) May/ 2004-2009 (marine mechanics)

**Responsibilities:**

* Carry out preliminary procedures for maintenance, cleaning and replacement of filters.
* Carry out minor repairs to equipment, devices and various tools.
* Inspect functions of safety systems such as fire alarm.
* Prepare and send reports to maintenance manager and report problems.
* Carry out preventive maintenance of equipment according to the work plan.

 Skills:

Through my many experiences in different sectors, commercial and industrial fields, and sales,

 I reached the conviction that marketing and development are the real basis for the success of companies and establishments, and moving towards the steps of accelerated success.