



maged mohamed saber hassan

Sales Project Engineer at International furniture company

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PERSONAL SUMMARY

I am looking for career stability in professional companies

Which helps me to achieve my career ambitions and the success process

Job stability, and the utilization of my acquired skills and experiences and the applications of those experiences and the acquisition of more skills and experiences

PERSONAL INFORMATION

Birth date: 20 October 1982

Nationality: Egypt

Residence Country: Egypt – Fayoum

PREFERRED JOB

Preferred Job: Administration Manager, Sales Manager, Sales Trainer, sales regional manager, Marketing Manager, Government projects official, projects , Sales Engineer, Electronics Engineering, Business development department

Field: Marketing and PR

WORK EXPERIENCE

Total Years of Experience: 17 years, 2 months

Sales Project Engineer at International furniture company

October 2012 – October 2020

Saudi Arabia – Jeddah

Beginning When receiving, submitting and winning the tender, then my work begins in selecting designs and samples, then manufacturing and supplying, until claims and extracts are raised and checks are received.

Sales Representative government sector at Al-makateb Co.ltd.

August 2008 – December 2011

Saudi Arabia – Riyadh

Al-makateb Co.ltd. Riyadh, Saudi Arabia 2008– 2011

Sales Representative government sector: Office Furniture & interiors design : – Products Co :-

Manager desks, staff desks, cabinets, meeting tables, work stations, sofa, office chair, tea table, metal furniture, shelving, racking systems, gypsum partitions, raised floors, carpet

Job Description

follow-up Customer of government departments and national companies or bidding

Beginning of the receipt of requests for quotations, study and develop the appropriate price and determine the quantity and processing of samples and then delivered to the client with the samples

Until receipt of a purchase order and open the file and the code for this project and then work requests for sending and manufacturing

And then receive (final receipt) and submit it with the rest of the papers to receive checks

Opening new markets

(Like :-

Al-Fanar Ready-Made Cement Company, Schools and Abana Exchange Company)

Train my colleagues to work on the latest selling methods

Raising sales to 20%

Opening new markets

Help in the collection of old debt

EDUCATION

**Bachelor's degree / Electronics
Technology at Beni Suef University
Egypt - Beni Suef
May 2004**

Beni Suef University

Beni Suef

Egypt

2000-2004

Faculty of Industrial Education

B.Sc. Electronics Technology

65.44% Grade: good

Graduation Project: speaker identification system

Grade excellent

: - Courses in the college

Measuring devices

Control devices

Satellite

Medical devices

Logical circuits

Microprocessor

Computer numerical control cnc

Programmable logic control plc

Beside electronic circuits and other logical

SKILLS

and developing appropriate plans for the place and time / Level: Expert

innovation and manual design, making reports, quotations, / Level: Expert

Proper logical thinking to come up with the highest production and quality, system / Level:

Expert

obtaining a private license and travel. / Level: Expert

marketing, sales, customer service, opening new markets, problem solving, computer ms

office , / Level: Expert

Management, project management and sales, teamwork, stress tolerance, shift work,

management, / Level: Expert

Of good reputation in all places of work and place of residence in my home country /

Level: Expert

LANGUAGES

Arabic / Level: Native Speaker

English / Level: Intermediate


CERTIFICATION

Computer hardware maintenance

Issued in: March 2004

Expiry date: March 2004

SOCIAL PROFILES

 **Personal Website:** URL removed due to policy violation. Please contact support for further information.

REFERENCES

Ayman kishk

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