EMAD MUSTAFA NAJI

Marketing Sales Manager

I would like to have a job opportunity where I can use my skills, increase my knowledge and increase My Practical experience in a company where opportunities for Self-Growth and the Participation of my skills and Knowledge can be maximized so that I can contribute to the growth and stability of the company.

emad_m_arra@hotmail.com | +966 53 911 1246 | Alkhobar, Saudi Arabia | 12-04-1985 | Jordanian

Work Experience

Albena AL Satea company — 2016 to 2022

Marketing sales manager

My Tasks

- Bring new customer for labour rental department.
- Representing the company well in front of customers.
- Supervise the marketing team and follow up customers reports.
- Fully represent our company to customers.
- Coordinate with all clients and arrange service without any problems while working with clients.
- Coordination with the supervisors in the system of distribution of labor in the all sites.

My Achievements

- I have contact and relation with well known names customers
- Worked on Developing the Company.
- Opened new departments in the Company.
- With my Efforts, increased the company's profit.
- I signed big contracts with big companies In all Saudi Arabia
- Open branches of the company in all Saudi Arabia.
- Hiring and training employees in the field of Sales and marketing.
- Excellent representation of the company in front of the customers.
- Maintaining relation with the customers
- Communicate with customers and solve problems, if any.
- I can manage the sales team & can sell any product

Mobiley Company — 2014 to 2016

Sales Represent

- Worked as a sales representative in the marketing of Mobile Packages and got the first place in sales at the level of the eastern region in Saudi Arabia.

Skills

- Have the full ability to market any product.
- Can study the market and develop a marketing plan.
- Can represent the company and maintain the reputation.
- Skilled in using Computers.
- Good experience to handle different type of people.
- I have the ability to withstand the pressures of work.
- Have the ability to implement management's policies.
- Good appearance and behavior.
- Respect the Employers regulations and implement them strictly.
- Have the ability to complete given task accurately and efficiently.

Education

English Lanuage Course — 2018
Berlitz - Khobar, Saudi Arabia

Bachlor of Law — 2004-2009
Al Najah University Palestine.

Marketing Training Course — 2008
Al Najah University Palestine.

Communication Skills Training — 2007
Al Najah University Palestine.

Business Skills

Leadership

Strategic Planning

Bussiness Process Improvement

Communication Skills

Software Skills

Microsoft Office

ERP System

Emails & Internet

Language Skills

Arabic

English