



SHAHID ALI

Cell & WhatsApp +92 342 9621634

Email: shahidalisaqib@gmail.com

A passionate professional with four years of dynamic experience with leading brands. Effective presenter and negotiator with a pleasant personality; possessing qualities like analytical thinking, adaptability and persistence. Firmly believe in accomplishing goals and growth by working with complete zeal and dedication. Proven ability to initiate and lead the change to improve and create effective and sustainable system and processes for the organization.

ACADEMIC QUALIFICATION

Master of Science in Agriculture (Horticulture)

The University of Agriculture Peshawar

Obtained CGPA 3.92(89.43%) in the year 2018

Bachelor of Science in Agriculture (Horticulture)

The University of Agriculture Peshawar

Obtained CGPA 3.81(87.81%) in the year 2016

PROFICIONAL EXPERIENCE

- Sales executive at RENTOKIL INITIAL(Pest control and Garden) Saudi Arabia from December, 2019 to December, 2020.
- General manager at Zain fruit and ornamental nursery Farm Swat Pakistan from April, 2016 to December, 2019.
- Sales Manager at Swat Agro Chemicals Pakistan from April, 2018 till December 2019.
 - Responsibilities include developing and nurturing the dealer network for increasing the reach of the product and achieve the sales targets.
 - To conduct farmer meetings and field trials for the development of products.
- Internee in PM National Internship Program from July, 2017 to June, 2018.

- Duties include Research designing, Data analysis, writing reports, on the Aquaponics system and guidance of undergraduate research students.
- Field worker in biomass mapping project of World Bank ran by NUST University Islamabad from March 2015 to September 2015.
 - Responsibilities include team leading, communication with farmers of various backgrounds and online data collection.

WORKSHOP ATTENDED

- Attended two days training workshop on Fertilizer safe storage and handling organized by the department of agriculture extension.
- Attended two days training workshop on safe handling of pesticides organized by department of agriculture extension KPK from 30 to 31 oct, 2018.
- Active Member of society for Horticulture development (2014 to 2017)
 - Key responsibilities include Seminar arrangements, awareness walks, Organizer of events related to Horticulture and Agriculture.
- Attended, INTO THE WILD: a wilderness leadership conference held on September 14th -17th, 2017 in Kumrat (11,000 ft above sea level) organized by Young Intellectuals.
- Attended, the wilderness based youth leadership conference (Markhor) held on Sep 24-27, 2016 at Makshpuri peak, 9240 ft above sea level organized by Youth Impact.
- Attended a workshop on IPM of fruit fly in fruits and vegetables in collaboration with Pakistan academy of rural development (PARD), Peshawar (4th May, 2016), organized by Nuclear Institute for Food and Agriculture (NIFA) Tarnab Peshawar.

PERSONAL SKILLS

- Strong judgment and leadership capabilities
- Demonstration capability
- Designing problem-oriented research mainly in fruits and vegetables
- Around 10 years' experience in Commercial agriculture.
- Develop, implement and manage operational procedures / system and enhance organizational objective
- Ability to manage and deal with a diversified work force & challenging work environment
- Knowledge of greenhouse and nursery management
- Strong ability to work in a variety of weather conditions with.

COMPUTER SKILLS

- AutoCAD, Microsoft office, Google sheets, Business Communication via emails, Digital Marketing.

EXTRA CURRICULAR ACTIVITIES

- Foraging, Gardening and social work

LANGUAGES

- Fluent in speaking, writing and listening to Pashto, Urdu and English.
- Basic conversation in Arabic

PERSONAL INFORMATION

Father Name: Akbar Ali **Date of Birth:** 12/05/1994 **CNIC:** 15602-1293681-3

Domicile: Swat **Address:** Greenline Agro chemicals, Shop 26,27; AllahoAkbar market Kanju chowk Swat

REFERENCES

Professor Dr. Abdul Mateen Khattak, Department of Horticulture, The University of Agriculture Peshawar Pakistan

Cell number: +92333-9981222

Email: mateen@aup.edu.pk

Mr, Ajab Khan, Zonal Manager Swat Agro Chemicals.

Cell number: +92343-9287712