

MOHAMED BADAWI

BUSINESS
DEVELOPER
SALES
ACCOUNT
MANAGER

CONTACT

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LINKED IN/MOHAMMED-BADAWI

PROFILE

Motivated Sales & Business Developer with 13+ years of progressive experience in Advertising & Financing industries..

Energetic self-starter and team builder,
able to navigate high-stress situations and Talented with excellent lead generation potential.

SKILLS

- Exceptional communication and networking skills
- Successful working in a team environment, as well as independently
- The ability to work under pressure and multi-task
- Excellent in sales / marketing strategy and tactics,
- Product and service knowledge - Strong verbal communication - Team player
- Remote working from indoor to outdoor .

EXPERIENCE

BUSINESS DEVELOPER .

PROPERTY FINDER CO. | MAR 2021 - PRESENT

- Managed accounts and creating new leads for daily .
- prospecting new business and make it qualified clients

SALES CONSULTANT .

ALYUSR FININCAING CO. | AUG 2014 - FEB 2021

- Assess clients profiles and review their credit history .
- Meet with clients to understand their requirements .
- Implement all financing procedures from signing contracts and following up on the request until the client receives it.
- Lead, train and supervise other sales consultants on sales pitches, tactics and tools.
- Monitor and enhance customer service procedures.
- Generate and review financial reports with senior management

SLAES & MARKETING SPECIALIST .

GRAPH ADVERSTING | JUL 2007 - JUL 2014

- Manage client's day-to-day requests and briefs.
- Align key tasks with internal creative team and suppliers.
- Develop marketing plans and support internal creative team to develop creative campaigns and activation's.
- Organize weekly status meetings and reports with clients.
- Manage and align jobs with Printing Houses for all client's print materials.
- Train new marketing and sales executives on internal workflow.
- Support the management in price evaluation of projects.
- Support the management in new business pitches

EDUCATION

INSTITUTE FOR TOURISM AND HOTELS

DIPLOMA OF TOURISM & HOTEL RECEPTION SECTION | 2006

COURSES

- Credit Counseling: (16 + Hrs in 1 Week)
- Professional Sales : (18 + Hrs in 1 Week)
- Six Sigma (Green Belt): (16 + Hrs in 1 Week)
- Microsoft Office : (Exile - Word - PowerPoint)

AWARDS

ALYUSR COMPANY

- AWARD FOR ACHIEVE BEST SALES OF THE YEAR - 2016
- ACHIEVE BEST SALES FOR THE YEAR TOP 10 IN KSA - 2019
- ACHIEVE BEST SALES FOR THE YEAR 1 ST. IN BRANCH - 2019

INFO

- Nationality: Syrian
- Iqama : transferable
- Marital Status: Married
- Kids: 2 girls
- Date of Birth: 17/Mar/1986 AD