



AMAL MOHAMED KHALID

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Saudi licensed

Professional Summary

Pharmacist with 6 years of experience in different pharmaceutical service, adept at dispensing medication with accuracy and efficiency and possess strong communication skills , consistently providing exceptional customer service.

Increased overall productivity by implementing processes that improved workflow and reduce errors.

I feel matching to the kind of such jobs depend largely on persistence and different personality strengths those I already have.

Skills

- Medical products Marketing .
- Sales and negotiation.
- Critical thinking.
- Organization and strategy.
- Customer service
- Establishing interpersonal relationships.
- Adaptable.
- Microsoft Office.
- Work in team.
- Healthcare system knowledge.
- Written and verbal communication.
- Client service.
- Problem-solving.
- Willingness to learn.
- Writing reports and proposals.
- Time management.
- Project management.

Experience

Hospital pharmacist

Sep 2020 –Nov 2021

Best Care Hospital - Khartoum, Sudan

- Provided pharmaceutical expertise and advice on the correct dosage and form of medicine to suit the patient needs.
- Work as part of a multidisciplinary team to provide clinical input with respect to medicines for all patients.
- Provided comprehensive and detailed descriptions of treatment plans with patient relatives and GP.
- dealing with emergency medicines and narcotics for inpatients and outpatients.

Medical representative

Sep 2018 - Sep 2020

Abdelrahman Ibnaouf company (Adrien Gagnon) - Khartoum

- achieved monthly company-set sales targets and exceed it.
- Met the scientific and business needs of healthcare specialists through relationship building.
- Identified and established new partnerships, clients and opportunities for business.
- Researched on the product offers and essential advantages, disadvantages and claims to prepare sales pitch appropriately.

- preparing sales forecasts, marketing information , action plan and providing plans for the management .

Medical Representative

Mar 2017 - Aug 2018

Omdurman Medical Agency - Khartoum

- Used expert promotion and sales techniques, maintaining and growth market size.
- writing reports and others documents.
- training new staffs.
- attending and organizing conferences and meetings.

Community Pharmacist

Jan 2017 – Oct 2019

Pharmacure Pharmacy - Khartoum

- Assisted with the stock control of products, including stock checking and expiry date checking.
- Dispensed medicines when the prescription was accurately checked.

Supervisor and Inspector

Jun 2016 - Jan 2017

Health Insurance of Khartoum - Khartoum

- Inspected insurance pharmacies to ensure works were completed in line with standards of quality and health and safety guidelines.
- Worked with pharmaceutical services director on update formulary drug list project, coordinating all trades maintaining focus on health and safety standards and safe access to the site.
- preparing follow-up and supervision reports.
- Used insurance computerization system to boost productivity and efficiency in customer service.

Hospital pharmacist

Dec 2015 - Jun 2016

Khartoum Hospital - Khartoum, Sudan

Community Pharmacist

May 2015 - Jan 2017

Stevia Pharmacy - Khartoum

- Clinically assessed and treated patients using expert knowledge of medicines for specific disease areas.
- Conducted routine reviews through observations, audits, and risk assessments to guarantee patient protection.

Education And Courses

Degree of Master in Pharmacy Practice (pharmacoeconomics & pharmacoepidemiology)

International University of Africa - Khartoum, Sudan

Dec 2019

(Under Process)

Degree of postgraduate Diploma of Health Economics: Health Economic

University of Khartoum - Khartoum, Sudan

May 2018

Bachelor degree of pharmacy:

International University of Africa - Khartoum, Sudan

Sep 2014

Language

- Arabic (Mother Tongue).
- English (Moderate).

Courses and Workshops

**Project Management Professional Preparatory Course (PMP),2020
Pharmaceutical & Dermal Compositions, 2020**

Excellent degree

Duration/40 hours

**Pharmaceutical marketing course, career training center, 2015.
Educational Visit Programmer Workshop, International Islamic
University Malaysia.**

Awards

prize winner for the **Best Seller** during pharmaceutical marketing course at career training center, 2015.

prize winner for the completion of the second pharmacy student conference (for **Best Ideas/Project** for pharmaceutical student development),2014.



الهيئة العامة للغذاء والدواء
Saudi Commission for Health Specialties

Professional Classification and Registration Record



Profile Number :

21268562

Name : Amal Mohamed Khalid Mohamed

ID Number : p03388314

Nationality : Sudan

Date of Birth: 01/01/1991

Professional Group: Pharmacists and Pharmacy Technicians

Registered as: -

Expiry date : -

Decision Date	Decision type	Qualification	Country	Awarding Date	Rank	Speciality	Additional speciality
29/03/2021	Professional Classification	البكالوريوس في الصيدلة	Sudan	23/08/2014	Pharmacist	Pharmacy	

This certificate is printed electronically ,for verification visit <https://www.scfhs.org.sa>