Curriculum Vitae

SYEDA SALEHA

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**OBJECTIVE:**

*To have a promising career in an organization that offers a responsible and challenging job and congenial working environment along with ample opportunity to work with highly educated professionals to ensure rapid professional growth.*

**QUALIFICATION:**

* Passed **M.Sc.** in Organic Chemistry with **Grade “A”** from **Jinnah University for** **Women,Karachi,Pakistan** in December 2008,with published Thesis in ”**Asian Journal of Chemistry”.**
* Passed **B.Sc.(Honours)** in Chemistry with **Grade “A”** **75%** from **Jinnah University** **for Women,Karachi,Pakistan** in 2007.
* Passed **H.S.C.** **Science (Pre-Medical)** with **FIRST DIVISION** from **Sir Syed Girls** **College,Karachi,Pakistan in** 2004.
* Passed **S.S.C. in Science** with **Grade “A” from KBCC Secondary School in** 2002.

**COMPUTER SKILLS:**

* MS Windows, MS Office Internet, E-mail, Website Searching.

**SPECIAL SKILL:**

* Presentation Delivered to healthcare professionals including Consultant, Physicians, Nursing Staff, Dietitian, Pharmacist on behalf of Abbott Nutrition international.
* Bed to bed patient Nutrition Assessment in ICU and CICU,HDU, Wards.
* Calculate patient Nutrition requirements and provide dietary modifications and plans according to their diseases.
* Arrange and manage events in hospitals and different clinical setups.
* Arrange Continued Medical Education program for health care professionals.
* One on one selling Skills.
* Customer relationship.
* Training and development of Junior colleagues.
* Consumer based awareness activity in hospitals & clinics.
* Business improvement skills.
* Sales Analysis.

**CAREER ACHIEVEMENTS**:

* Won every detailing and quiz competition awards in my 8 years career in Abbott Nutrition Internationals.
* Won National sales championship award

**EXPERIENCE:**

* Worked as a **Teacher** in a well reputed School and Coaching Centre to metric & inter level, in Karachi, Pakistan(3 years).
* Worked as a **Production officer** in a reputed National Pharmaceutical Company Karachi, Pakistan (1 year).
* Worked as a **Medical Senior Territory Sales Manager** in a multinational company **Abbott Nutrition Internationals** (8 years**).**
	+ Attended many seminars & did some certified courses & training e.g; Leadership Skills, Conflict Management, Professional Mannerism,Selling Skills, Nutrition Management & Therapy, etc.

**PERSONAL INFORMATION:**

Father Name Syed Zain-ul-Abedin
Religion Islam

Marital Status Married

Date of Birth 19th February 1986

Language English & Urdu.