

Safdar Ali Shah

Pest Control Specialist

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Education (M.Sc.) Agriculture - University of Karachi

Current Address: Dubai – United Arab Emirates



Approved Pest Control specialist from Sharjah Municipality & Abu Dhabi Municipality UAE

Specialized In:

- General Pest Control
- Bedbugs Control
- Rodent Control
- Snakes Control
- Scorpion Control
- Fumigation
- Termite Control
- Birds Control
- Disinfection & Sanitization
- Cold Fogging
- Thermal Fogging
- Business Development
- Managing Amazon Pest Control Program
- **(Amazon Home Care)**
 - Digital Transformation of Pest Control Field Management System to Mobil Application & software

AL HIND PEST CONTROL – SHARJAH UAE

Pest Control Service

APPOINTED AS: PEST CONTROL ENGINEER

Duration: (From 1st March-2018 to Present)

RESPONSIBILITIES:

- Handling Pest Control Program on Amazon
- Site inspection, identification of pest, suggesting the control measures etc.
- Selection of pesticides, treatments, preparing schedules for the treatments etc.
- To liaise with the clients, suggesting remedies for their pest problems.
- Handling Pest Control software & Database
- Implementing different pest control techniques such as biological, physical and cultural methods
- Maintain safety measures in a professional way.
- Supervising Termite treatment pre construction and post Construction
- Preparing company for monthly inspection & Evaluation from Sharjah Municipality Pest Control section.
- Ensure that all the operators are following the correct procedure of safety for public as well as them.
- Enforcing Safety Procedure on daily basis.
- Managing Environmental health & safety programs
- Ensure proper use/ handling of toxic chemicals to avoid any environmental contamination.
- Make sure all services are conducted through good working practice & observance of best Environmental, health & safety practice, & ensure that no risk arises to the health of workers & public.
- Prepare reports for the clients as well as management.
- Maintain daily reports
- Educate the clients after treatment about the methods to avoid further infestations.
- Investigates complaints regarding housekeeping service and equipment, and takes corrective action
- Conducting meetings for new pest control Business.

FOUNTAIN CONTROL – DUBAI UAE

Pest Control Service

APPOINTED AS: PEST CONTROL SUPERVISOR

Duration: (From 10-June-2016 to 01 Jan 2018)

RESPONSIBILITIES:

- Developing growth strategies and plans
- Managing and retaining relationships with existing clients
- Increasing client base
- Having an in-depth knowledge of business products and value proposition
- Writing business proposals
- Negotiating with stakeholders
- Identifying and mapping business strengths and customer needs
- Researching business opportunities and viable income streams
- Following industry trends locally and internationally
- Drafting and reviewing contracts
- Reporting on successes and areas needing improvements
- Researching organizations to find new customers and identify who makes the decisions
- 'Cold calling' to arrange meetings at customers' premises
- Finding out what an organization needs and working with a team to plan proposals and pricing
- Selling Pest Control services to new and existing customers
- Negotiating with customers and building positive relationships
- Attending events and conferences
- Writing reports and making presentations to customers and senior management
- Identifying new methods and opportunities for sales campaigns
- Forecasting sales targets and making sure they're met

KILLGERM – DUBAI UAE

Pest Control Service

APPOINTED AS: PEST CONTROL SUPERVISORDuration: (From 1st Aug-2014 to 10 May 2016)**RESPONSIBILITIES:**

- Site inspection, identification of pest, suggesting the control measures etc.
- Selection of pesticides, treatments, preparing schedules for the treatments etc.
- To liaise with the clients, suggesting remedies for their pest problems.
- Maintain safety measures in a professional way.
- Termite treatment pre construction and post Construction
- Prepare job schedules for operators as per their category.
- Prepare for monthly inspection & Evaluation test from Dubai Municipality.
- Ensure that all the operators are following the correct procedure of safety for public as well as them.
- Enforcing Safety Procedure on daily basis.
- Management of Environmental health & safety programs
- Ensure proper use/ handling of toxic chemicals to avoid any environmental contamination.
- Make sure all services are conducted through good working practice & observance of best Environmental, health & safety practice, & ensure that no risk arises to the health of workers & public
- Prepare reports for the clients as well as management.
- Maintain daily reports

FRIENDS ENVIRONMENTAL SOLUTION PAKISTAN

Pest Control section

APPOINTED AS: PEST CONTROL OFFICER

Duration: (From 03-Dec-13 to 01-July-14)

RESPONSIBILITIES:

- Head of pest control department for Karachi and interior Sindh region
- Inspect buildings and premises for signs of pests or infestation
- Determine the type of treatment needed to eliminate pests
- Measure the dimensions of the area needing treatment
- Estimate the cost of their services
- Use baits and set traps to remove or kill pests
- Apply pesticides in and around buildings and other structures
- Design and carry out pest management plans
- Create barriers to prevent pests from entering a building
- Designing IPM Plan
- Ensure that all the operators are following the correct procedure of safety for public as well as them.
- Enforcing Safety Procedure on daily basis.
- Management of Environmental health & safety programs
- Ensure proper use/ handling of toxic chemicals to avoid any environmental contamination.
- Make sure all services are conducted through good working practice & observance of best Environmental, health & safety practice, & ensure that no risk arises to the health of workers & public. .

LANGUAGE:

- National & International Language: **English, Urdu**
- Local Language: **Wakhi, Burushaski, Shina** (Gilgit Languages)

PERSONAL DETAILS

- Father Name : Hafiz Shah
- Age : 32
- Nationality : Pakistani
- Domicile : **Hunza Gilgit Baltistan**
- Status : Engaged
- Passport No : XB51406712
- Current Visa Status : Employment (UAE)
- Current location : Sharjah
- Driving License : Light Vehicle (International)

REFERENCE

To be furnished upon request