

MOHAMED MOHAMED RAGAB SAAD ALSHERSHABI



PERSONAL

- Address:
SAUDI ARABIA RIYADH
- Phone number:
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- Email
alshershabi2011@gmail.com
- LANGUAGES:
Arabic mother tongue
English
- INTERESTS:
Reading Business book
Volunteer in health education

Experienced pharmacist with extensive experience in the field of, CSR, Diabetes, Dietetic and obesity, community retail pharmacy sector and Customer services strong, interpersonal Communication ability and extensive knowledge

About medication. Works hard and pays attention to detail, flexible, quick to pick up new skills and eager to learn from others. I also have lots of ideas and enthusiasm.

Work Experience

CSR Specialist

Nahdi Medical Company, Riyadh (Jan 2020 – Jun 2021)

Diabetes and Weight Management (Nutrition and Obesity)

Conduct a set of Health Services inside the stores.

Marketing Specialist and E-commerce

Nahdi Medical Company, Jeddah (Jan 2018 - Dec 2019)

Customer Retention. Ensuring customer satisfaction and assisting them with issues/concerns related to their health
Developing the knowledge of customer needs and trends to improve customer satisfaction and loyalty
Launching project of new Customer Services Department (call center)
Social media monitoring and extract report.

Store Manager Pharmacist

Nahdi Medical Company, Jeddah (Mar 2013 - Dec 2017)

Operational:

Supervising pharmacy staff to ensure staff compliance with policies, regulations, governmental bodies.

Managing pharmacy staff to achieve Goal.

Ensuring staff & store readiness for providing the best shopping experience for the customers.

Ensuring the right implementation of promotional activities and vendor contracts.

Ensuring effective execution & contribution of pharmacy staff in new projects & initiatives.

SKILLS

- Leadership
- Management
- Analytical Skills
- Communication
- Collaboration
- Presentation
- Problem solving
- Conflict Management
- Teamwork and Team Formation
- Microsoft word, excel, power point

EDUCATION

- Bachelor Science of Pharmacy
Azher University Cairo
(Sep 2006 - Jul 2011)

COURSES

- Obesity Management
SCOPE Certified by World
Obesity Federation
Obesity Management
Certification
(9 OCT. 2020)
- Pharmacy Based
IMMUNIZATION Delivery
Course
King Saud University
(FEB. 2020)
- BASIC LIFE SUPPORT
PROVIDER
King Saud University Clinical
Skills and Simulation center
- American Heart Association
certified BASIC LIFE SUPPORT
PROVIDER
(FEB. 2020)

Ensuring availability of safety tools & compliance of the staff to the safety procedures against accidents “thefts, fire & floods.

Reports & Admin work:

Review sales & sales KPIs with pharmacy staff in order to achieve pharmacy financial targets. Executing all monthly admin Works required “expenses, discounts, reconciliation, returns and personnel duties” . Reporting market feedback (competitors, pricing, infrastructure & customers’

Community Pharmacist.

Afifi pharmacy Cairo Egypt (Jan. 2013 – Mar. 2013)

Dispensing prescription medicines. Checking dosage and ensuring that medicines are correctly and safely supplied and labelled Offering patients counselling Managing medicine expiry

Hospital Pharmacist

Egyptian Armed Force, The city of Salloum, Morsi Matruh, Egypt Oct 2011 - Dec 2012

Role:

Dispensing prescription medicines. Checking dosage and ensuring that medicines are correctly and safely supplied and labelled health checks, such as blood pressure monitoring and diabetes screening. Offering patients counselling & approved medical services. Managing medicine expiry “registering, monthly isolation” . Managing pharmacy inventory, replenishment process.

Community Pharmacist.

Afifi pharmacy Cairo Egypt (AUG. 2011 – OCT. 2011)

Dispensing prescription medicines. Checking dosage and ensuring that medicines are correctly and safely supplied and labelled Offering patients counselling Managing medicine expiry.

References available on request.