HANAN ALGHAZWI

DENTIST SALES REPRESENTATIVE

CONTACT INFORMATION

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Nationality: Saudi Arabia

SKILLS & ABILITIES

- Motivated, well-disciplined individual
- Finds joy in assisting others
- Team player
- High level of communication skills.
- Self-driven, enthusiastic, committed and achievement-oriented person.
- A good mix of analysis, problem identification, solving and persuasion skills.
- Dentistry
- Healthcare
- Pediatrics
- Social Media Management
- Native Arabic speaker
- Fluent English speaker

EDUCATION

Riyadh Colleges of Dentistry and Pharmacy, Bachelor of Dental Surgery November 2015.

EMPLOYMENT HISTORY

Sales Representative

Thimar Al Jazirah Company (2021 - Present) Quickly acquired a depth of knowledge in the sales process and CRM.

Conducted market research to understand all relevant competitive products on the market.

Developed skills to understand customer needs and match them to our products.

Demoing and presenting products.

Over achieved my monthly sales target

Dentist

JANUARY 2020 – DECEMBER 2020 UNIVERSITY OF MARYLAND SCHOOL OF DENTISTRY, INTERNATIONAL TRAINED DENTIST

SEPTEMBER 2018 – SEPTEMBER 2019 KAPLAN INTERNATIONAL, CHICAGO, NBDE PREPARATION PROGRAM FOR INTERNATIONAL DENTISTS

NOVEMBER 2017 – JULY 2018 RIYADA MEDICAL COMPLEX OF DHAHRAN, DENTIST

FEBRUARY 2017 – MAY 2017 AL-FARABY MEDICAL CENTER, DENTIST

SEPTEMBER 2015 – AUGUST 2016 RIYADH COLLEGES OF DENTISTRY AND PHARMACY CLINICS, INTERN DENTIST

COMMUNITY SERVICES

- Participated in King Salman Centre for Children Health, School community project "My beautiful smile", held at Atyab School, Riyadh, 2015.
- Participated in King Salman
 Centre for Children Health, E-video
 community project "My beautiful smile"

Project

- My research project was about "Patients preference concerning management of gingival depigmentation cross sectional prospective study" done in RCDP clinics between 2015 and 2016.
- Registration number for the research project is (FIRP/2016/11), Riyadh, Saudi Arabia, 2016.