

Abdalmohsen Hijji Alabdullah

Professional summary

Bachelor math -qualified Mathematics Lecturer, skilled in transforming complex mathematical concepts into engaging, relevant learnings. Using effective communication and expert organisational skills to effectively plan and implement innovative learning programmes within insurance settings.

Work history

Allianz Saudi France - Sales Advisor

Alahssa, Saudi Arabia

11/2019 - 11/2020

- Established customer purchasing needs, offering guidance with product location and selection.
- Employed and to establish rapport with customers, consistently maximising sales revenue through effective upselling and cross-selling of life insurance and medical insurance products.
- Highlighted features and benefits of life insurance to secure 1 sales per month.
- Answered requests and concerns with friendly and knowledgeable service.
- Closed an average of 2% sales calls per day.

Almulham Clinic - Receptionist

Alahssa, Saudi Arabia

02/2019 - 07/2019

- Greeted customers and visitors in person and via telephone calls.
- Compiled and produced documents and reports and filed, copied or faxed required papers to appropriate parties.
- Answered 90+ telephone calls per day, compiling detailed notes and promptly forwarding as required.
- Coordinated and managed catering and hospitality requirements for events and meetings.

Medgulf - General Underwriting Officer

Khobar , Saudi Arabia

04/2010 - 01/2018

abdull772@hotmail.com

0582026688

Makhlof Altamimi, Hassa, Saudi Arabia

Skills

- Client management
- Customer service experience
- Returns and refunds
- Client retention strategies
- Customer complaint management

Education

07/2004

King Faisal University

Hassa, Saudi Arabia

Bachelor Of Arts And Science:
Mathematics

08/2009

Alyammama Univeristy

Riyadh, Saudi Arabia

High Diploma: Insurance