



Curriculum Vitae

MOHAMMED
MAQSOOD
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Education

B. Tech (Mechanical Engineering) from St. Martin's Engineering College affiliated to JNTU, Hyderabad, India (Year 2013-2017).

Projects:

- Comparative Analysis of TIG and ARC welding by using SS 316 plate (Stainless Steel).
- Friction stir welding of Aluminum Alloy of 6061 & 6082 Grade.

Experience

- **Worked as Sales Engineer at Mimar for Construction Tools and Trading Co. Ltd. Jubail from Jan 31(2020) to till Present.**



Product: Milwaukee, Spit and Fein.

- **Responsibilities:**

- Reporting to Branch Manager.
- Analysis of customer research, current market conditions and competitor Information.
- Expand new product range solutions and offers.
- Develop pricing strategies and customer satisfaction.
- Demos and installation of machines in our scope of supplies

- **Worked as Sales Engineer at Saleh & Abdul-Aziz Abahsain Co. Ltd. Jubail Industrial City, From Oct 2017 to Jan 15 (2020).**



Product: Lincoln electric (USA & EUROPE); Promotech (POLAND), Koike (JAPAN & EUROPE) and Orbitailum (GERMANY).

• Responsibilities:

- Reporting to Branch Manager.
- Analysis of customer research, current market conditions and competitor Information.
- Expand new product range solutions and offers.
- Develop pricing strategies and customer satisfaction.
- Policies to promote product and services, working with advertising and promotions.
- Increasing business with new products on competitive base to achieve target.
- Demos and installation of machines in our scope of supplies.

➤ **Worked as a Sales Assistant at Elite Industrial Supplies. Hyderabad, India. From (Aug 2016) to Aug (2017).**

- Analysis of customer research, current market conditions and competitor information.
- Develop pricing strategies and customer satisfaction.
- Demos and installation of machines in our scope of supplies.



Skills

- Strong proficiency in the use of ERP systems, Microsoft Office, Excel and Power point.
- Strong proficiency in Sales force.



Languages

English, Arabic and Hindi.



Certificates



- Welding Course Certified from Lincoln Electric.

Personal Snippets:

Nationality: Indian.

Date of birth: 12/08/1995.

Marital Status: Single.

Languages: English, Hindi & Basic Arabic (can Read, Write & Speak Fluently).

Driving License: Valid Saudi Driving License.

I hereby declare that all the details furnished above are true to the best of my knowledge

(Mohammed Maqsood)