



Abdulaziz Alzayer

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PROFESSIONAL SUMMARY

Quality-driven accountant with proven record of excellent job performance. Manages projects at each stage with diligent and attentive approach, carefully checking details and testing assumptions. Skilled in training junior personnel in principles and practices.

LANGUAGES

Arabic: Native language

English:  C2
Proficient

SKILLS

- Analysis
- Accountability
- Creativity
- Problem solving
- Productivity
- Reporting
- Team player
- Highly motivated
- TECH. SKILLS
- Word. (Adv.)
- Excel. (Adv.)
- PowerPoint. (Adv.)
- Python. (INT.)
- Java. (INT.)
- JavaScript. (Adv.)
- SOFT SKILLS
- Summer 2020
- Market Research
- Business Development
- Client Consultations
- Customer Service
- Lead Generation
- Client Meetings
- Financial Operation

EDUCATION

Bachelor of Science | Economics

University of Oregon, Eugene, Oregon

Labor Economics. Issues in Labor Economics. Econ Growth & Development. Behavioral and Experimental Econ. Industrial Organization. Statistics. Econometrics.

WORK HISTORY

BUSINESS DEVELOPMENT EXECUTIVE *11/2021 to CURRENT*

Standard Arabia Inspection Co. Ltd | Jubail, Saudi Arabia

- Identified and pursued valuable business opportunities to generate new company revenue and improve bottom line profit.
- Collaborated with sales and marketing departments to support business objectives and client acquisition.
- Developed short-term and long-term sales objectives and strategic plans to meet market needs.
- Evaluated current service needs and product satisfaction levels with established customers to improve offerings.
- Acquired multiple big name clients that generated new streams of revenue

ACCOMPLISHMENT S

- Concluded that the results were overestimated due to reversecausality problem and missing variables.
- Achieved SAC accreditation through effectively helping with requirements and forms.