**Ahmed Kamal Ashry**

**Transferable Iqama**

KSA-Address: 5 El-joof Street, Sulimanya District, Riyadh.

Egypt-Address: 10 block 5 Elnabawy Elmohandes Street, Elsefarat District, Nasrcity, Cairo.

E-Mail: Dr.ahmedelashry@live.com

Mobile: +966569941076

Mobile: +201140708244

Military status: Exemption

Driving licenses: Valid till 2023

Date of birth: 23rd May 1988

Status: Married

**OBJECTIVE**

I’m seeking a challenging position in a reputable company where my interpersonal, communication, technical and presentation skills can be applied and further developed and where advancements and earnings are based upon performance and achievements.

**Summary**

I have more than 10 years experience in cardiovascular line as I worked on Diabetes products (Trajenta), Antihypertensive products (Micardis&Sevikar&Sevikar HCT) and Anticoagulants products (Clexane& Pradaxa).

**EDUCATION**

**Misr International University Cairo, Egypt**

Bachelor degree in Pharmaceutical Sciences, Faculty of Pharmacy

Cumulative GPA: 2.09

Graduated on July 2011

**Tabary Roxy School Cairo, Egypt**

Graduated Class 2005

Cumulative GPA: 92%

**WORK EXPERIENCE**

**SAJA Pharmaceutical (March 2017 – March 2021) Riyadh, Saudi Arabia**

* Key account manager
* Senior Product Specialist
* Responsible for (Sevikar & Sevikar HCT) **CVS line**, 1st January 2018.
* Responsible for ( Omnic & Vesicare ) **– Uro-Gyne Line (Urology & Gynecology)**
* Responsible for ( Dr.Suliman Alhabib Hospital All Branches, Alhamdi Hospital, SMC Hospital, Dallah Hospital, Al-Hayat Al-Watany Hospital & Sanad Hospital )
* **Coverage Doctors: Cardiology, Endocrinology and Internal Medicine.**

**AmdiPharm Mercury (October 2015 – February 2017) Riyadh, Saudi Arabia**

* Key account manager
* Responsible for ( Fucithalmic & Neomercazole )
* Responsible for Total Riyadh & Qasium region ( MOH, Institutions, Private)
* **Coverage Doctors: Ophthalmology and Pediatrics.**

**Boehringer Ingelheim (October 2013 – October 2015) Riyadh, Saudi Arabia**

 **CVS Line**

* Medical Representative
* Responsible for ( MICARDIS & PRADAXA )
* Participated in the launch of the Diabetes Portfolio (TRAJENTA)
* Responsible for ( Al-Hamadi Hospital, SMC Hospital, Saudi Germany Hospital, Dr.Suliman Al-Habib Hospital “Olaya Branch” & Al-Hayat Al-Watany Hospital )
* **Coverage Doctors: Haematology, Oncology, Cardiology, Internal Medicine, Pulmonology, Neurology, Orthopaedic and Endocrinology.**

**Milestone**

* Best achiever Riyadh region 2014.( Total Portfolio )
* Enlisting PRADAXA 150mg in all main accounts.
* Coding for SIFROL in Hamadi Hospital.
* Best achiever PRADAXA all over the Kingdom 2014.

**Sanofi Egypt (February 2012 – August 2013) Cairo, Egypt**

 **Hospital Line**

* Medical Representative(Clexane, Tavanic, Targocid, Xatral XL, Bi-Profenid).
* Responsible for Old Kasr Al-Aini, Internal Medicine ICU hospital & pediatric hospital (Cairo University Hospitals), Al-moa'lemen Hospital, Sadr Al-Abassia Hospital, and Abassia region.
* Participated in relaunch of Xatral XL.
* **Coverage Doctors: Cardiology, Chest, Internal Medicine, Surgery, Urology, Orthopedic.**

**Milestone**

* Sales Achievement: Growth over 150 %.
* 1st introduction of Targocid in some units as ICU unit.
* Market share of clexane is over 90% in kasr alaini.
* Strong & sustained relationships with KOL.

**Al-Zoghbi Pharmacy (July 2011 - January 2012) Cairo, Egypt**

 Pharmacist

* Worked as a community pharmacist.
* Patient counseling.

**EXTRACURRICULAR EXPERIENCE**

**MIU Stock Market Stimulation (February 2010 –March 2010)**

* Delegate

**MIU Model United Nations (July 2008 –May 2009)**

* The Founder of the MIU-MUN
* First Secretary-General of the MIU-MUN

**MIU Students in Freed Enterprise (2006 - 2009)**

* Participant

**Scopes 2007 (The 2nd student conference on pharmaceutical studies at Ain Shams University)**

* Participant

**Summer Training**

**AL-Zoghbi Pharmacy (Summer 2010)**

* Summer Training as Pharmacist.

**AstraZeneca Egypt (July 6th-september 5th 2010)**

* Summer Training as Medical Representative.

**Rabab Habib Pharmacy (Summer 2009)**

* Summer training as pharmacist.

**Maher Nada Pharmacy (Summer 2008)**

* Summer training as pharmacist.

**Pfizer Egypt (June 28th-July 10th 2008)**

* Summer Training as Medical Representative.

**Extra Courses**

**Key Account Management at Boehringer Ingelheim KSA (2015)**

**Presentation and Negotiation Skills at Boehringer Ingelheim KSA (2014)**

**Advanced Selling Skills at Boehringer Ingelheim KSA (2014)**

**Key Account Management at SANOFI Egypt (2013)**

**Project Manager Preparation at American University in Cairo (2013)**

**Principles of marketing course at Misr International University (2009)**

**Promotion and management courses at Misr International University (2008)**

**Skills**

**Computer Skills:**

* Proficient user of Microsoft Office.
* Proficient user of Internet.

**Languages:**

* Arabic: mother tongue.
* English: very good.
* French: fair

**Reference contacts**

* Hazem Mansour “Regional Sales Manager" at Boehringer Ingelheim

Mobile : +966530117815

* Mohamed Gamal “Regional Sales Manager” at Boehringer Ingelheim

Mobile : +966545155461

*References and samples of work are available upon request*