

Omer Daffullah

Financial Analyst, Finance Manager (Manufacturing, Contracting, Real estate)

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OBJECTIVES:

I used to undertake complex assignments, meet tight deadlines, and deliver superior performance with best practice in a way that benefit, support & serve the high management decision makers.

SKILLS

- Financial Modeling, Corporate Valuation, Feasibility Studies.
- Financial Reporting, Financial Ratios, IFRS.
- Planning, Cash Management, Banking.
- Extensive experience in Manufacturing & costing.
- Misc. Accounting Software's, like SAP, ORACLE, Great Plains, Microsoft Dynamics, Focus.
- Microsoft Office specially EXCEL & VPN used in Modeling.
- Internal Audit, Compliance, Corporate Governance.
- TAX & ZAKAT Regulations.
- Business Development, Sales & Marketing
- Communication skills.
- Investment, Capital Structure, Portfolio, Risk Management.
- English speak, write. Read, Listen excellent skills.

EDUCATION

Bachelor's degree in business administration

Institution: Ain Shams University

Institution Address: Egypt, Cairo

CMA /CFA: Completing 2nd part

EXPERIENCE

Badael Company (May 2019 - Current) as Deputy CEO

Company location: Saudi Arabia, Al Jubail, Industrial City, Support Area (1).

Company sector: (Multi-activities company) - Factories Glass, EPS , Décor Factory , Contracting , Real-estate , Restaurants.

- Preparing annual Budget, plans, Cash flow projection.
- Financial Reporting.
- Financial modeling and analysis.
- Business development and outlining the company strategy.
- Assist in decision making, and reporting to CEO and Chairman.
- Leading the accounting system operation and internal audit.
- Assurance and control over financial results.
- Conduct cost-benefit analysis.
- Analyze capital expenditure and submit advices to management.
- Key performance indicators setup and follow up.
- Analyze proposed investments based on risk and return analysis.
- Initializing business special PPT presentations.
- Enhance and development of company policies & procedures (P&P).

Al Zamil Alliance (2016- 2019) as Senior Financial Analyst

Company location: Saudi Arabia, Riyadh, King Khaled street.

Company sector: Construction, Real estate, hospitality, entertainment.

- Financial Modeling, Projects evaluation, Risk Assessments.
- Assist in decision making, and reporting to CEO, or directly to Chairman in some cases.
- Investigate operational and financial results and make recommendations for improvements.
- Conduct cost-benefit analysis.
- Review capital budgeting proposals and make acceptance recommendations to management.
- Review indicators of business activity published by the government and trade associations.
- Create forecasts of future business conditions using multiple scenarios
- Review and recommend different types of investments based on risk and return analysis.
- Create financial models using electronic spreadsheets.
- Create PowerPoint presentations summarizing the results of analyses.

Gulf Real-Estate for Contracting & Development (2006-2016) as Finance Manager

Company location: Saudi Arabia, Al Khobar, Al Rashed Tower 10th floor.

Company sector: Closed Stock Holding company specialized in Real-estate Development & Construction , leasing or selling of lands , buildings, Securities and Islamic finance instruments.

- Prepare annual plan , project management , cost estimation.
- Setup & implement a new accounting system that reflects all company operations.
- I perform some financial audit to follow up the performance of the firm, its cash flow, in comparison with budget, and assurance of revenue stability.
- Duly prepare and present financial statements and reports.
- Preparing an annual budget, business plans, & some feasibility studies.
- Creating relationships with banks, financial institutions to secure the funds for the firm operations.
- Real-estate projects management, development, with personal productive relationships in this environment.

Aba Husain-Amiantit s.c. (2004-2006) as Business Development Manager

Company location : Saudi Arabia, Dammam , King Fahad Street.

Company Sector : Manpower supply along with some Misc. investment activities

- Conduct researches of economic trends and competition.
- Prepare business plan along with clear goals and objectives.
- Co-operate with CEO in discussing financial resources for future development or expansion.
- Attract professional consultants for the welfare of the company.
- Build good relationships with all company dealers.
- Follow up day to day changes in the industry.
- Bring highly skilled personnel to the company.
- Create day-to-day analysis of the company strengths, weaknesses, opportunities and risks to assist in the development of a strategic plan for the future of the business.

Al Rai Contracting & Industries (2002-2004) Internal Auditor

Company location : Saudi Arabia , Al Ahsaa.

Company Sector : Construction , Real-estate , Heavy equipment Rental activities and 3 FMCG factories.

- Automated Internal Audit, leading the Audit team, submits training, evaluation.
- Periodic Audits, Investigations, Compliance, Audit risk Assessment.
- Participate in setting up a new ERP Accounting System with multifunction called Great Plains.
- Audit of all activities such like bidding, contracting, heavy construction projects, and negotiation.
- TQM Total Quality Management & control.

Alhayat Carpet Factory (2000-2002) Cost Accountant/Chief Accountant

Company location : 2nd industrial area, Dammam , Makkah Road

Company sector : Mass production group of fabrics factories , multi-distribution branches, sale points.

- Managing Accounts Dept. – construction companies, Team Approach.
- Financial Statements, consolidation , treasury, Financial analysis.
- Strategic Management, Planning, Feasibility studies, Estimations.
- Products Cost measurement, analysis, and control tools.
- Fixed assets, long term investments management, risk management.
- Establishing cost reduction projects.
- Conducting executive activities in the regional and global Stock market.
- Doing some activities related to finance &, insurance.

Ibrahim Sideeq – Auditor (1992-2000) External Auditor assistant.

Location : Khartoum , Parliament street.

Activities : Certified Auditor office who provide assignments to audit many companies.

- Audit preparation & planning.
- Collecting and verifying information.
- Interview techniques.
- Handling difficult situations.
- Meetings, findings and conclusions.
- Accepted accounting principle assurance.
- Preparing audit reports and nonconformity categorization.
- Preventive actions and management review.
- Correction and corrective actions.

CAREER DEVELOPMENT

Seminar subject	Held by	Date of Certification
Saudi Tax & Zakat regulations 2009	Earnest & Young (EY)	11 Feb 2009
Saudi Tax & Zakat regulations 2012	Pricewaterhouse (PWC)	2 Dec 2012
Internal Quality Auditing	TUV	06 Nov 2014
HACCP practical approach	Al Khorayef M. Services	22 Mar 2006

REFERANCES

Name	Company	Position	Contact	Email
Mr. Kamran Naseem	Pricewaterhouse (PWC)	Assurance Manager	00966501678870	kamran.naseem@sa.pwc.com
Mr. Samer El-Qadi	Earnest & Young (EY)	Partner	00966503859664	samer.al-qadi@sa.ey.com
Fahad Al Mojel	National Amlak - Khober	CEO	00966505818883	info@nainvest.com.sa
Bassam M. Albaqawi	BMB	Partner	00966505170883	info@bmbgroup.com