

# RameshKumar.N

Email ID: [rameshkumar.35@gmail.com](mailto:rameshkumar.35@gmail.com)

Contact No: +966-559576370 or +91-9787757738

Passport No: U8840783



Al Khobar-31952,  
Kingdom of Saudi Arabia

## OBJECTIVE

To work in a creative and challenging environment using cutting edge technologies where I could constantly learn and successfully deliver solutions to problems

## PROFILE SUMMARY

- ✓ A result oriented versatile **Chemical engineer** with more than **10 year's** experience in **Sales & Technical Service** of Coatings & Surface Preparation products, Also Certified Coating Inspector by NACE & SSPC.
- ✓ List of Products Handling in Middle East countries
  - ➔ **Maestria Paints – France (Protective Coatings)**
  - ➔ **Tesla Nanocoatings – USA (Protective Nanocoatings)**
  - ➔ **Holdtight 102 – USA (Corrosion Inhibitor)**
  - ➔ **Ervin Amasteel – UK (Steel shot & grits)**
- ✓ Certified **NACE CIP Level I & SSPC PCI Level 1** Inspector
- ✓ Former NACE Dhahran Section – **Awards Chairman**
- ✓ Proficient in Software skills: **CRM, SAP-R/3, MS office.**

## PROJECTS

- ✓ Project in Saudi Arabia,UAE & Bahrain
  - ➔ Saudi Aramco - Rastanura Sea Island 2 Offshore Platforms Coatings under APCS 19C and 22A.
  - ➔ Saudi Aramco - Abqaiq Gas Plant chemical storage tank coatings under APCS 2H
  - ➔ SABIC-ARRAZI Condensation Pipeline coatings
  - ➔ SSP – Field Trial Testing of Steel grits for FBE pipe coating
  - ➔ Hawar Chemical Industries - Chemical Storage Tank Coatings
  - ➔ Saudi Aramco – Yanbu Terminal Berth 61 & 62 Maintenance Coatings
  - ➔ SEC – Ghazlan Power Plant Intake Area 1& 2 Maintenance Coatings
  - ➔ Saudi Aramco – Subsea7/ L&T Consortium Offshore Riser Project CRPO 36/37
  - ➔ Saudi Aramco – Tanajib Offshore STP-18 Projects

## **PROFESSIONAL EXPERIENCE**

### **ANJAM AL REYADAH TRADING COMPANY, AL KHOBAR, SAUDI ARABIA**

**Sales & Technical Service Engineer** (February-2015 to present)

#### **CORE RESPONSIBILITIES**

- ✓ Introducing products and services to the new clients and maximizing client's potential in designated regions
- ✓ Develop long-term relationships with clients, by managing & interpreting their requirements
- ✓ Providing Technical Support to client by Providing Training, Participating in Technical discussion and recommending specific coating solutions for the client needs
- ✓ Develop good and effective contacts with consultants / QA&QC Engineers for furthering Company's business.
- ✓ To focus on the specification and review guarantee and approval processes, clarification of non- standard technical queries.
- ✓ Prioritizes work requests based on potential impact to the business and in consultation
- ✓ Prepare and deliver technical presentations to promote products with customer meetings at bidding stage.
- ✓ Discussing quotations with clients and negotiating technically as well as commercially
- ✓ Field training for customers on blast/paint equipment operation, processes, and efficiencies and reduce losses.
- ✓ Conduct Technical Seminars on customer's request to enhance their painting knowledge.
- ✓ Preparing monthly reports and maintaining customer records
- ✓ Supporting marketing activities by attending trade shows, conferences and other marketing events

### **D.R.COATS INKS AND RESINS PVT LTD., MUMBAI, MAHARASHTRA**

**Senior Project Engineer** (August-2014 to Jan-2015)

### **KANSAI NEROLAC PAINTS LTD, HOSUR, TAMIL NADU**

**Project & Technical Service Engineer** (May-2011 to July-2014)

#### **ACADEMIC QUALIFICATIONS**

- ✓ **B. Tech - Chemical Engineering** at Kongu Engineering College, Erode
- ✓ Certification Course: NACE CIP Level 1 License No: 074876  
SSPC PCI Level 1 License No: 97427

#### **DECLARATION**

I hereby declare that the above-mentioned details are true to my knowledge and belief.

Place: Al Khobar

Date:

(RAMESHKUMAR.N)