**Mushtaque Ali Kalroo**

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District Tando Allahyar, Sindh, Pakistan

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| I am an enthusiastic, analytical, self-motivated, professional, and proactive team player with a diverse range of 6+ year’s work experiencein managing and implementing of the Integrated Crop Management/Better Cotton Initiative approach-based projects for sustainable social, environmental and economic development.  Academic Qualification  MSc – Master of Science (Agriculture Economics)  Sindh Agriculture University, Tando Jam – Sindh, Pakistan April 2014  1st Division  BSc – Master of Science (Agriculture Economics)  Sindh Agriculture University, Tando Jam – Sindh, Pakistan October 2011  CGPA 2.89  Title of Thesis  Economics Analysis of Women Labor Participation in Agricultural Production in Mirpur Khas Sindh Pakistan |

Summary of Professional Experience

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| **Designation** | **Period from** | **To** | **Organization** |
| Project Region Coordinator at Sanghar, Umerkot & Mirpur Khas, Pakistan | July 2021 | Continue | CABI International |
| Producer Unit Manager at Matiari & Tando Allah Yar, Pakistan | June 2018 | July 2021 | CABI International |
| Field Facilitator Tando Allah Yar, Pakistan | April 2017 | June 2018 | CABI International |
| Scientific Officer (BPS-17) at Multan, Pakistan | December 2014 | March 2015 | PCCC, MinTEX, GoP at Multan |

## Professional Expertise/Skills

1. Good Management/Managerial Skills
2. Training of Facilitators/Trainers, Farmer Field School/Learning Group Expert
3. Plant Health Diagnostic Program (Plant Doctors)
4. Scientific & Technical Report Writing Skills
5. Enterprise Development Skills
6. Communication Skills
7. Facilitation Skills
8. Conflict-solving Skills
9. Behavioral Change Skills
10. Motivational Skills
11. Presentation Skills
12. Data Management Skills

**Project Region Coordinator**

**Center for Agriculture and Bioscience International-CABI**

Project: Better Cotton Project Sindh, Pakistan

Period: July 2021- Present

Location: Sanghar, Umerkot & Mirpur Khas, Sindh, Pakistan

Number of field staff supervising: 7 Producer Unit Managers, 49 field facilitators, 1 Woman Entrepreneur Facilitator & 12 Women Village Trainers (Total 69)

**Key Responsibilities:**

* Prepare the detailed plan for implementation of the Better Cotton Standard System (BCSS) as per the approved KPIs of the project.
* Capacity building of field staff including Producer Unit Managers, Field Facilitators, Women Trainers, and Women Village Trainers for implementation of Better Cotton Standard System (BCSS) and Good Agricultural Practices (GAPs) at the project level
* Ensure the achievement of KPIs settled for the project in terms of the number of farmers trained, qualified cotton acreage, and tonnage of seed cotton production with the help of the field team.
* Ensure the most possible effective and efficient utilization of the activity-wise allocated budget available in the project to perform the approved activities.
* Ensure the on-time collection, credibility, and quality of all types of data as with required parameters by organization/ donor including lists of farmers, workers (male and female), Result Indicator data, utilization reports, etc.
* To produce the success stories, blogs, and activity details as the result of introduced interventions.
* Develop and implement a roadmap for the sustainability of interventions/Producer Units in the project.
* To carry out monitoring and evaluation activities while visiting the sites and conducting the review and feedback sessions at the office and to ensure the implementation of Corrective Actions in their true spirit.
* Ensure the necessary documentation and training record maintenance at the project level
* Develop the cotton farmer’s guidance material for Better Cotton production.
* Prepare and submit all types of reports including activity, monthly highlight, and quarterly, mid-term, and end-year reports as required by the organization/ donor within the given timelines.
* Facilitate and support the team (Producer Unit Managers, Women Trainer/Women Village Trainer, and Field Facilitators) to perform the project activities effectively and efficiently.
* Conduct the Credibility Checks for Producer Units on behalf of Implementing Partner and reports preparations.
* Coordinate and facilitate the conduction of shadow Self-Assessment, BCI, 3rd party verifications process.
* Organize and conduct meetings, workshops, seminars, visits, and briefings as and when required

**Producer Unit Manager**

**Center for Agriculture and Bioscience International-CABI**

Project: Better Cotton Project Sindh

Period: Jun 2018- July 2021

Location: Tando Allahyar, Matiari Sindh, Pakistan

Number of field staff supervising: Total of 10 field facilitators & 6 Women Village Trainers (Total 16)

**Key Responsibilities:**

* Worked under the guidance and supervision of the Project Manager, Project Regions Coordinator.
* Prepared detailed implementation plan for Producer Unit on to,
  + Minimise the harmful impact of crop protection practices
  + Promote water stewardship
  + Care for the health of the soil
  + Enhance biodiversity and use land responsibly
  + Care for and preserve fiber quality
  + Promote decent work
  + Operate an effective management system
* Conducted the baseline survey for the selection of 3800 potential cotton growers with the coordination of field facilitators to form 100 learning groups to fulfill the requirement of the producer unit.
* Developed the three-five years continuous improvement plan (CIP) for the learning groups to implement good agricultural practices and BCSS.
* Capacity building of Field Facilitators and Women Village Trainers for implementation of Better Cotton Standard System (BCSS) at farms/Learning Groups level.
* Ensured the achievement of KPIs settled for Producer Unit in terms of the number of farmers (3800), cotton acreage 9523 ha, and tonnage of seed cotton production (21283701) KGs with the help of 10 field facilitators.
* Conducted the field visits/meetings with farmers for monitoring, verification as well as capacity building and backstopping of field facilitators, women village trainers, farmers and workers.
* Ensured the necessary documentation and training record maintenance at the farm and Producer Unit level.
* Developed the cotton farmer’s guidance material in the local language for Better Cotton production principles 7 and its indicators (164).
* Prepared and compile the technical reports of registered cotton growers to study the impact of the field activities.
* Facilitated the Women Trainer/ Women Entrepreneur Facilitators /Women Village Trainer to conduct cotton picking and decent work training, Establishing Business groups for the sustainability of producer unit of female farm workers.
* Conducted the internal assessments, and self-assessment on the BCI templates for the Producer Unit.
* Facilitate the shadow Self-Assessment, and Credibility Check by IP & BCI, also successfully implemented the corrective actions which were issued during credibility checks by BCI.
* Collection and sharing of the seasonal seed cotton data (available and sold).
* Prepared the Yearly Result Indicator Report (RIR) of the Producer Unit and submitted it to BCI.
* Published success stories, and blogs of farmers from Producer Units to show the impact of the CABI work on Better cotton for the benefit of the farming community.
* Organized and conducted meetings, workshops, seminars, visits, and briefings as part of the PU Plan.
* Conducted training sessions in schools to deliver awareness among children and school teachers about health & safety, harmful impacts of empty pesticide containers, and child labor.
* Installed the Natural Enemy Field Reservoir (NEFR) technology in five different learning groups.
* As Producer Unit Manager participated in many TOT, Refresher training, and accredited training from Better Cotton Initiative (BCI) and CABI Platform.
* Submission of monthly, quarterly, and final progress reports to the Project Region Coordinator.

**Field Facilitator**

**Center for Agriculture and Bioscience International-CABI**

(Better Cotton Project)

April 2017-Jun 2018

Location: Tando Allahyar, Sindh, Pakistan

**Key Responsibilities:**

* Conducted survey of 400 potential cotton farmers and 300 farm workers registered them in 10 Learning groups.
* Conducted the capacity-building session with farmers and workers for the adoption and implementation of the following BCI Principles and Indicators at the farm level,
* Minimise the harmful impact of crop protection practices
* Promote water stewardship
* Care for the health of the soil
* Enhance biodiversity and use land responsibly
* Care for and preserve fiber quality
* Promote decent work
* Operate an effective management system
* Prepare and compile relevant documentation/ training materials for farmers.
* Collected and compiled all the Seasonal information and data related to LGs established in the project area.
* Implemented the activities as per the continuous improvement plan and PU Plan
* Installed the NEFR Technology at Learning Groups and also conducted training on it.
* Promoted the environment-friendly Compost technology among farming communities.
* Ensure the submission of LGs monthly work plan, monthly, quarterly, and final progress report to the Producer Unit Manager.

**Scientific Officer (BPS-17)**

**Directorate of Marketing & Economic Research**

**(Pakistan Central Cotton Committee, Ministry of Textile Industry Government of Pakistan)**

December 2014- March 2015

Location: Multan, Punjab, Pakistan

**Key Responsibilities:**

* Performed the Key Role in monthly Cotton Reviews during the job period
* Successfully completed and submitted the reports of Monthly Cotton Review and published and distributed in all of Pakistan
* Worked on Annual Cotton Statistical Bulletin (Cotistics)
* Worked on domestic cotton position, targets of cotton area, production, & seed cotton arrivals of Pakistan
* Worked on domestic cotton yarn prices & seed cotton prices of Pakistan
* Successfully compiled the reports on cotton cake prices of Pakistan
* Successfully completed the reports on Exports & Imports of Textile groups commodities
* Worked on Pakistan Balance Sheet and economics of cotton and competing crops
* Worked on Economics of Seed Cotton and Competing Crops
* Successfully worked on cotton production and consumption in major growing countries
* Have experience in working and analyzing of Cotlook A Index
* Worked on international cotton situation world cotton balance sheet, cotton production & consumption in major cotton countries
* Successfully completed and shared the Daily Market Report of Cotton in all Pakistan

IT Skills

* Installation of different Software
* Operating System Windows-98-.2007 – XP, window Vista,
* MS Office 2019: MS-Word, MS-Excel, MS-Power Point, MS-Outlook,
* InPage (Urdu and Sindhi) *Frequent User of the Internet*
* Data Management on Excel

Certifications

* Attended yearly Training of Trainers (ToTs), quarterly refreshers conducted under Better Cotton Project
* Attended Four days training workshop on Enterprise Development for Agri Businesses Support Providers (ABS) under the growth for Rural Advancement and Sustainable Progress (GRASP) arranged by Civil Society Support Programme
* Attended one day training on communication and report writing at CABI head office Rawalpindi in January 2020
* Attended Two days Training of Trainers (TOT) workshop on FFS approach, wheat production technology and main Rabi vegetables technology organized by Food and Agriculture Organization of the United Nations at Hyderabad in February 2019.
* Attended Two days Refresher Course on Cotton Production Technology organized by Central Cotton Research Institute Multan, Ministry of National Food Security & Research, Government of Pakistan in March 2019.
* Participated in Organic Farming Seminar for Betterment of Environment, Health and Society organized by Hara (Envisioning Chemical Free Pakistan) in July 2019.

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| **Language** | **Reading** | **Speaking** | **Writing** |
| ENGLISH | 4 | 4 | 4 |
| URDU | 5 | 5 | 5 |
| SINDHI | 5 | 5 | 5 |
| SIRAEKI | 5 | 5 | 5 |

**LANGUAGES, 1 (POOR) TO 5 (VERY GOOD)**

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| **Personal Details** | |
| **Father's Name:** | Ali Muhammad Kalroo  Former- Director  Pakistan Central Cotton Committee  Pakistan Institute of Cotton Research & Technology |
| **Date of Birth:** | December 12, 1987 |
| **Country Nationality:** | Pakistani |
| **Ethnic Origin:** | Sindh (Pakistan) |
| **Religion:** | Islam |
| **Marital Status:** | Single |
| **CNIC:** | 41307-1487423-7 |
| **Domicile:** | Tando Allahyar (Rural) |
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References

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| **Mr. Ashfaque Ahmed Nahiyoon**  Provincial Coordinator, GCF Sindh  Food and Agriculture Organization-FAO  +92 300 3006365  [Ashfaque.Ahmed@fao.org](mailto:Ashfaque.Ahmed@fao.org) | **Mr. Gul Hassan Chandio**  Director  Marketing and Economic Research  Pakistan Central Cotton Committee  +92 334 3557090  [Dmer@pccc.gov.pk](mailto:Dmer@pccc.gov.pk) |  |
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