**Executive Profile - Logistic & Supply Chain**

Accomplished in developing effective processes and directing complex logistical functions for multimillion dollar projects with over 20 years of experience in supply chain and logistics functions with a phenomenal knowledge of leading logistics operations, and documentation with added proficiencies in effecting cost-saving initiatives thus contributing to the goals of the company. Excelling in coordinating with numerous internal divisions, and external agencies to ensure rapid, accurate delivery of equipment, material and resources. Delivering superior results with demonstrated success in running high volume logistics operations. Offering a distinctive experience in site control and compliance management for key projects of SABIC and Aramco.

|  |  |  |
| --- | --- | --- |
| **Management:**Supply Chain ExpertLogistics Operations Planning/ ExecutionEnd-to-End Knowledge of Supply Chain OperationPassion for safety, quality, delivery and cost excellenceOperational Excellence | **Excellence:**Site LogisticsIndustry Best Practice Health and Safety ManagementProject Management - planning and forecastingLeadership & Team BuildingCustomer Relationship & Satisfaction | **Value-Added Leadership:**Team Management Strategic Problem SolvingAbility to Work Under PressureAnalytical ThinkingOperational ExcellenceGroup DynamicsEffective Decision-Maker |

 **Professional Experience**

**Site Manager (Sept 2019 – Jun 2020)**

**DHL - SABIC Project - Abo Maan, Jubail, KSA**

**Designation Chronology**

* Sept 2019 – Jun 2020: Site Manager, DHL - SABIC Project
* Mar 2013 – Jan 2018: Compliance Manager, DHL Supply Chain - Dammam, MDC

**Aramco oil & gas industrial services company (Dhahran) Saudi Arabia (Mar 2013 – Sept 2019)**

**Accomplishments:**

* Joined the organization as Compliance Manager and moved up the corporate ladder and merited promotion to the position of Site Manager for DHL - SABIC Project.
* Provided a broad range of leadership and coordination for Logistics operations -taking full leadership, operational and financial responsibility for managing safe, efficient logistical operational standards and profitable site for the organization and the customer.
* Entrusted with the overall performance of an operational site including logistics management, customer service, documentation and administration to achieve all agreed financial and operational objectives with emphasis on productivity, efficiency, and on-time delivery of services.
* Contributed to developing and driving the profitable expansion of the logistics business within targeted locations/sites, client segments and industries.
* Streamlined logistics, end-to-end to enable our customers to stay ahead every time and navigate through complexities of disrupted supply chain ecosystems. Continuously improving and optimizing the DHL supply chain while actively managing exceptions.

**Sabic chemical industrial services company (Jubail) Saudi Arabia (Sept 2019 - Jun 2020)**

**Responsibilities- Site Manager, DHL - SABIC Project:**

* Performing logistics management operations that involve planning, coordinating, and evaluating the logistical actions required to support on-site operations for some of the biggest companies in the Kingdom.
* Planning, managing, and coordinating the total life cycle logistics support within the site, efficiently leading and controlling SABIC materials and containers while ensuring all employees follow safety standards.
* Recognizing potential logistics problem areas and recommending the appropriate remedies to senior management to ensure seamless and uninterrupted yard activities, establishing robust delivery plans to maintain on-time delivery for SABIC materials and containers.
* Maintaining metrics, reports, process documentation, customer service logs and safety records. Working with the site team to ensure there is a single integrated plan for the delivery of the yard activities that are agreed upon, realistic and achievable
* Identifying and allocating resources necessary to complete loading and offloading for containers and trucks in established time and maintaining accurate documents and POD.
* Achieving a significant reduction in processing time, operating cost, and staffing needs by supporting capabilities for executing activities faster and increasing yard throughput.
* Developing a realistic plan for all site activities, conducting toolbox briefs for every day based on project requirements, and also ensuring appropriate sequence and e correct procedure of activities in place by making frequent site tours/visits.
* Implementing processes for SDS for the materials received and daily inspection of the equipment at the site. Additionally ensuring empty containers return to the port and performing vehicle inspections.

**Responsibilities- Compliance Manager, DHL Supply Chain - Dammam, MDC:**

* Contributed to maintaining world-class safety and compliance standards to uncompromised on-time delivery for managing Aramco project access. Provided comprehensive safety orientation to Aramco employees, if required.
* Provided the highest safety and compliance standards as well as surveyed sights for renewal and expediting appointments.
* Delivered strategic planning support for cost and operational efficiency and enabled the team to achieve management goals and high performance.
* Maintained synergistic relationship with government authorities to ensure quick turnaround for the time-critical movements.
* Established compliance requirements in adherence with applicable corporate and government compliance requirements and legislative frameworks.
* Ensured quick port access to provide the needed timely, dynamic, and robust support for varied requests while delivering safe and efficient industrial logistics solutions.

**Sabb Bank - Dammam (Jan 2005 – Jan 2013)**

**Customer Relations Representative**

**Key Responsibilities:**

* Identified opportunities to grow revenues from new and existing clients, up-selling, and cross-selling the whole range of banking products. Handled additional responsibilities as Head of cash teller operations.
* Ascertained client-specific requirements/needs and provided personalized services thus enabling redemption and retention management.
* Catered to a wide range of products and services based on client specifications varying from basic banking needs to tailor-made packages encompassing credit card services and loan services.
* Ensured that quality, customer satisfaction, and productivity measurements are tracked and reviewed to ensure continuous improvement in operations and customer services.
* Monitored bank office interface with customers, reported any discrepancies in performance, and fully complied with all statutory and organizational regulations.

**Other Professional Experiences:**

* Jan 2000 – Jan 2005: Customer Service Representative, Albank Alsaudi Alfransi - Dammam
* Jan 1997 – Jan 2000: Control Manager, M/S Al Askar Trading Establishment - Dammam

**Previous Professional Experiences:**

* **Supply Chain Champion:** Handling end-to-end supply chain management, driving the growth agenda of DHL Supply Chain, overseeing SABIC materials and containers while promoting safety.
* **Well-known and respected as a Logistics Expert**, with the ability to overcome daily logistical challenges to ensure operations run smoothly along with the benefit of unrivaled safety credentials to support and drive site operations and uphold operational KPIs.
* **Offering a wide range of logistical solutions that can be tailored to clients' business (SABIC & Aramco) in particular needs to optimize and improve your supply chain, helping them gain a competitive advantage.**
* **Pioneering approaches in planning, coordinating and monitoring logistics operations**, optimizing operational costs, and maintaining a high record of on-time delivery for materials and containers
* Educational credentials include **CSCS (Certified Supply Chain Specialist) and CSCM (Certified Supply Chain Manager) and safety requirements.**
* **Helping high-growth companies exceed aggressive targets**; Making a conscious effort to enhance the supply chain organization’s efficiency, maximize customer value and achieve sustainable competitive advantage.
* **Managing complex strategic logistics projects through a combination of leadership and subject-matter expertise** while providing expertise in controls and documentation for all types of moves**.**
* **Leadership:** Demonstrating excellent leadership & team management skills, vitally supporting each team member in increasing overall efficiency, performance and productivity.

**Education & Credentials**

**BBA : Accounting, King Faisal University - Al Hassa (Sept 1997)**

**Special courses in:**

* Money laundering
* Customer services excellence
* English courses
* B.C.S. course- Compliance and reputational risk
* Compliance and reputational risk

**Personal Information**

* **Nationality: Saudi**
* **Date of Birth: Feb 28 1977**
* **Marital Status: Married**
* **Languages:** Arabic & English
* **Interests:** Computational Skills and Traveling

**References**

* **Available upon request**