

Kaddoum Elias

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Nationality: Lebanese

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EDUCATION:

- **Diploma in Agriculture engineering (2010-2015)**
Holy Spirit University of Kaslik, Lebanon
- **Socio-economic Baccalaureate (SE) (2007)**
National School, Jbeil, Lebanon

INTERNSHIPS:

- **Landscaping and Design (2011),** Robinson Agri, Lebanon:
 - Use creativity and the beauty of nature to design a harmonious, aesthetically pleasing and functional areas; such as lawns, walkways, outdoor living space, and more.
 - Assist the designers in the sales process.
 - Present, promote, and sell products/services using convincing communication to both current and potential clients.
 - Perform cost-benefit and needs analysis of both present and potential clients to meet their expectations.
 - Communicate exceptionally well with clients, vendors, and coworkers.
 - Perform site analyses with other designers that include the assessment of current plants, soil conditions, slope/grade, lighting, the view, and architecture style of the property.
 - Research topics such as plant health and their ability to survive within our climate, guidelines, and codes.
 - Review and understand plans, proposed changes, and any other necessary documents.
 - Speak confidently when presenting projects, complete with plans and associated documents.
- **Plant Biotechnology, Research and Development (2013),** Daccache Green Line
 - Assist in developing and analyzing greenhouse and plant growth room experiments internally, or with third party research contractors using proper experimental design for testing our products. Assist in developing and building a core understanding of plant growth promoting systems.

PROFESSIONAL EXPERIENCE:

- **Freelancer**

Landscape, design and maintenance, work on the agriculture field (2012 - Present).

- **Robinsons group**

Landscape, design and maintenance (2013-2014).

- **Agrifert Salesman (2015):**

- Contact homeowners in your assigned area to generate sales
- Reach out to potential clients by knocking on doors, sending mail, and making calls
- Adequately explain and demonstrate the benefits and prices of our products and services.
- Upsell on other services
- Estimate pest control costs and preparing plan recommendations
- Complete sales form accurately for our technicians to complete service correctly.
- Contact customers after services are performed to ensure satisfaction.

- **Arbusta, Landscape engineer (2016-2019):**

- Supervise an agronomy and operations team working closely on the fields, in order to teach and implement a variety of sustainable agriculture techniques.
- Maintain full responsibility for the implementation of the pilot including land preparation, planting, growing management, harvesting and managing the post-harvest process.
- Solve problems facing the agriculture industry.

- **Gergy Daccache and sons, Irrigation engineer (2021 - Present):**

- Plans, designs, and oversees construction of irrigation projects for transporting distributing water to agricultural lands.
- Plans and designs irrigation fixtures & installation of fixtures to requirements specifications.
- Directs, through subordinate supervisors, construction of such irrigation systems as dams, canals and ditches, according to type of soil, climatic characteristics, water supply, return flow and other factors affecting irrigation requirements.
- Conducts research on problems of soil drainage and conservation, applying knowledge of civil engineering

ASSESSMENT OF COMPETENCE:

- Pesticides Evaluation.
- Pest Control Management.
- Animal Health Management.
- Landscaping.
- Microbiology.

SKILLS:

- Team management.
- Development and optimization of protocols for experiments.
- Processing, analysis and data mining (Microsoft Excel, SPSS).
- Writing: essays, articles, reports, poster projects (Microsoft Office).
- Language:
 - English (Conversational)
 - Arabic (Native)
 - French (Conversational)
- Basic Knowledge Design (AutoCAD 2012).

ARTICLES:

- **E. Kaddoum**, N.A. Arnold. (2015) Composition chimique et action antimicrobienne des huiles essentielles des *Foeniculumvulgare* Mill. (Apiaceae) et *Origanumehrenbergii*Boiss. (Lamiaceae) poussant à l'état sauvage et cultivé. (Accepted) *Annale de recherche scientifique. USEK*