



Abdellah Mohamed

Sales Advisor – Driver

- ✓ Name : **Abdellah Mohamed Ibrahim**
- ✓ Nationality : **Egyptian**
- ✓ Date of Birth : **12/02/1989**
- ✓ Gender : **Male**
- ✓ Civil Status : **Married.**
- ✓ Visa Status : **Employment**
- ✓ Driving license: **automatic driving license**



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Tourist Club - Abu Dhabi - UAE

Profile

I carry experience in the field of Sales and Marketing and am looking forward to be a part of growing organization which gives me a challenging job, in terms of accomplishing the responsibilities, where I can optimize my excellence.

Work experience

Al Futtaim Group, Abu Dhabi

Working in IKEA As A
Sales and Customer
Service From 29-11-
2015 till 12-2018

Responsibilities Include:

- Manage the sales area and respond to customer's queries and requests
- Greet the customers and enquire about the products they wish to buy
- Display a variety of products that suits the customers preferences and financial status
- Inform the customers about the alternatives available for their product with the stores
- Supervise the work of co-sales advisors and ensure they perform their duties diligently
- Responsible for selling and marketing of products
- Arrange the products in a striking manner at eye level to attract customer's attention
- Deal with customer's problems and grievances and provide timely solutions
- Oversee the customer's behavior to be alert towards shoplifting or other unlawful actions
- Perform several other tasks as instructed by the sales department

Qualifications

➤ certificate of secondary
FROM EGYPT

Language skills

- Arabic: mother Tongue
- English : Good

(Reading / Writing / Speaking)

Majid Al Futtaim Group, Abu Dhabi

Worked In Carrefour Hyper-Market As A Sales and Customer Service

From 2012 to 2015.

Zara, EGYPT

Sales Advisor

2010 to 2012

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Egypt Air for Ground Services

Driver & hold a driver's license on the helipad from the Ministry of Civil Aviation

01/01/2019 to 01/01/2021

Competencies

- ✓ Outstanding guest/employee relations and communication skills.
- ✓ Extraordinary time management and organizational skills.
- ✓ Superb proactive attitude to work.
- ✓ Carry in-depth knowledge of all the products handled.
- ✓ Strong ability to solve practical problems effectively with internal and external customers.

Courses & Certificates

- Human factor
- Airside safety
- Operating Conveyor Belt for all types.
- Operating water & toilet vehicles all types.
- Firefighting and firefighting training course.
- Dangerous goods regulations (Book4 Cat. 8)
- Run the runway bus (OJT)
- Operating medical lifts all types.
- Operating Catering trucks all types.

Responsibilities Handled

- **Developed customer contacts.**
 - **Kept track on market trends and performed accordingly.**
 - **Created business opportunities and executed transactional activity for the Company.**
 - **Assist Manager with tasks including ordering stock from the warehouse, working out weekly rosters, merchandizing new season stock, theft prevention and was at times in charge of store when the Manager was not on duty.**
 - **Maintain the level of services of the customer.**
 - **Willing to do more than my share of responsibility when necessary.**
 - **With strong sense of responsibility and commitment to work.**
 - **Rusted to uphold confidentiality of records and relevant information.**
 - **Excellent communication and interpersonal.**
 - **Customer service, Merchandise and sales related matter**
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