

PHARMACIST

OSAMA MAHAMEED



CONTACT INFORMATION

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SUMMARY

Energetic and persuasive medical representative who adapts at managing multiple accounts and keeping friendly relationships with Doctors, Pharmacists and Hospital medical teams and their staff. Self-Directed and motivated with several years of diligent work in medical sales.

PERSONAL INFORMATION

- Nationality: Jordanian
- Birth Date: Dec 3rd, 1990
- Martial Status: Married

EDUCATION

PHILADELPHIA UNIVERSITY
FACULTY OF PHARMACY
Bachelor of Pharmacy 2008 - 2013

LANGUAGES

- Arabic: Native
- English: Very Good

TRAINING COURSES

- Selling Skills
- Professional Selling Skills
- Assertive Communication Skills
- Presentation Skills
- Persuasion Skills
- The Art of Persuasion
- Problem Solving Skills

WORK EXPERIENCE

GMT - NURALAC | AL MADINA AL MUNAWARA, KSA
DEC 2019 - APR 2021

MEDICAL REPRESENTATIVE

- Promoting Al Marai Nuralac Products

AL MARAI (IPNC) | TABUK, KSA
NOV 2014 - NOV 2019

MEDICAL REPRESENTATIVE

- Launching Nuralac IF to the Saudi Market

HIKMA PHARMACEUTICAL | RIYADH, KSA
OCT 2013 - APR 2014

MEDICAL REPRESENTATIVE

SKILLS

- Proven strong communication skills
- Interpersonal and persuasive personality
- Confidence and persistence
- A flexible approach to work in order to adapt to changes
- Commercial and business awareness
- Patience and self-motivation
- Analytical and planning skills
- Scientific and technical grasp
- MS Office proficiency