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Summary

- Civil Engineer with overall 25 years of Construction and Real Estate Investment experience in Egypt, North Africa, United Arab Emirates, Qatar and Kingdom of Bahrain.
- Worked in the fields of project and construction management/ business development and real estate development in the role of **Development Director, Project Director, Business Developer and Quality Director**. My expertise covers strategic planning, fund management and development management starting from project initiation and feasibility studies, concept phase to details and tender phase, site management, handover process and facility management, in the Middle East, Africa and Europe
- Worked on large scale of multimillion-dollar development projects, including high-end residential development, hotels, healthcare, corporate and special building. In addition to an intensive experience in power plants, and oil & gas projects, for major Engineering, Construction and Project Management Firms.
- Holding a degree in Civil Engineering from Alexandria university, Egypt and Training courses in Project Management and Quality Management in USA. Communicate professionally in English, Arabic and Russian.

Skills

- Real estate investment
- Project Development
- Fund management
- Business Development
- Technical and field engineering
- Project Management
- Project early involvement management
- Contract Management
- Quality Management

Employment History

Leo A Daly **2020-2021**

Project Director (Owner's representative)

Reem Hospital Project – Abu Dhabi / UAE, 220 bed Women and rehabilitation hospital with contract value of 140M\$.

Masri Engineering & Contracting – Abu Dhabi / UAE **2018-2020**

Business Development Director

Direct and Manage the company business and project development. Overseeing the Tendering and commercial functions on a high scale range of residential & commercial building projects.

Commodore Group **2005-2017**

Development Director

Direct and Manage the company international business and project development starting from project initiation and feasibility study to the project delivery, project funding management i.e. export credit. partnership identification, assessment and management. Manage the company project portfolio ramp up and diversification.

Project Quality Manager **2005-2007**

Ministry of Foreign Affairs Building Project – Abu Dhabi (JV with Six Construct)

Wade Adams – Bahrain (EPC CONTRACTOR) 2003-2004

Project Quality Manager

Dredging Reclamation & Shoreline Protection Works at Busayteen and West Hidd, Bahrain

Archirodon Construction Co – Egypt (EPC CONTRACTOR) 2001-2003

Senior Quality Engineer

Egyptian LNG Project – Idku - **Bechtel Overseas**

Siac / Murray and Roberts JV - Egypt 2000-2001

Senior Site Technical Coordinator

San Stefano Complex Project - Four Seasons Hotel / Egypt

Arabian International construction – Egypt 1996-2000

Project Coordination Manager

El-Kamel Power Plant Project (Sultanate of Oman) 285MWe - **EPC contract**

Proposal Engineer

Managed the estimation process of a wide range of large projects including jetties, quay walls, lube oils plant and power plants. secured several profitable projects locally and globally. 1996-1999

Alstom – Megicon JV 1995-1996

Quantity surveyor

Ayoun Moussa Power Plant 2X325 megawatts, Egypt

Detailed experience

As the Development Director at Commodore Groupe (UAE), Masri Engineering (UAE) and previously as the proposal manager at Arabian International company (Egypt), I had the responsibility of overseeing large scale projects, both in the UAE, Egypt and Internationally. Projects type range from turnkey projects, EPC projects and concessions e.g. BOOT, PPP.

My responsibilities extend to Business strategy, articulating and developing project feasibility studies based on intensive market analysis. Business & operation model formulation and development. Directing the preconstruction phase including Tender activities, project phasing planning & detailed preconstruction deliverable list. Manage the procurement packages included the full scope of contract/purchase order formation and administration activities covering pre-qualification all the way to contract negotiations, contracts awarding and expedition. Direct and oversee contracts throughout their lifecycle including facility handing over process, facility management and redevelopment planning and execution.

Development and Preconstruction Director Projects Involvement:

- Expo 2020 pavilions, UAE - Business Development and Fund Manager in collaboration with **Cimolai Group Italy**
- Burjeel Medical City (Burjeel), UAE. Role: Business Development Manager and Pre-construction work Director - **Client: VPS**
- International Petroleum Investment Company Headquarter, UAE. Role: Business development and Pre-construction work Director - Client: **Mubadala Investment Company**

- Khaznah Data Center, UAE - Role: Business development and Pre-construction work Director - Client: **Mubadala Investment Company**
- Etihad Rail, UAE. Role: Business Development and Proposal Manager in collaboration with **FCC Spain and Yuksel Turkey**
- Wafra residential Tower, UAE. Role: Business Development and Pre-construction work Director. Client: **Wafra Real Estate Kuwait**
- Sheikh Khalifa Medical City, UAE. Role: Business Development and Proposal Manager in collaboration with **FCC Spain**
- Reem Hospital Project, UAE - Business Development and Fund Manager – Client: **Vamed/Blue apple**
- Kizad and Mafraq Staff Accommodation, UAE. Development and Fund Manager
- Fayum natural gas, Egypt – Role: Proposal Manager - **Client: Shell**
- Sidi Krir Power Project, Egypt (Concession)– Role: Proposal Manager – Client: **The Egyptian Electricity Authority**

Site and Major Field Construction Projects Experience

Reem Hospital Project, Abu Dhabi, UAE. I worked as the **Project Director** for the client representative company (**Leo A Daly**) for the design and build of Reem Hospital Project, a 220 bed Women and rehabilitation hospital with a contract value of 140M\$. I directed a group of international design consultants and Contractors to achieve the project objective and mitigate the project expected delay during the Covid 19 pandemic period. Authorize the issuance of contracts, purchase orders, and change orders, and approves contractor invoices for payment. Contract drafting, evaluation, negotiation, and execution and Maintaining contractual records. Monitoring construction progress, overseeing finance and ensuring project timely deliverables. Devising cost-effective plans to enable effective project completion

Ministry of foreign affair, Abu Dhabi, UAE, I worked as the **Quality Manager** for the Main contractor (**Six Construct – Commodore JV**). Developed and maintained the project quality procedures. Managed the quality control activities and provided consistently field engineering coordination to overcome obstacles and field problems. ensure that tests and inspections are performed, witnessed, and documented in accordance with approved procedures.

San Stefano Complex - Four Seasons Hotel, Alexandria, Egypt with a built up area of 400,000 m² The hotel features 125 guest suites, amenities, and luxury retail space, while the residential component of the project includes 880 apartments. The site also incorporates office space, cinemas, and 4 basements parking. I worked as the **Technical Coordination Engineer** for the main contractor (**Murray and Roberts – Siac JV**) where I was responsible for the value engineering process and later to coordinate all the technical matters between the site team and design team, resolve all the site technical issues and coordinate the site activity with the Project Engineer, PMC and Employer.

AL-KAMIL GAS TURBINE POWER PLANT, AL-Kamil, Sultanate of Oman with an initial capacity of 250 megawatts and an EPC contract value of 100M\$. I worked as the **Coordination Manager** for the EPC contractor (**AIC / International Power joint venture**) responsible for the coordination and delivery of all the design packages. Coordinate all the project procurement packages included the full scope of contract/purchase order formation and administration activities covering pre-qualification and evaluation of bidders, issuance of bid document, bid evaluation, contract negotiations, contracts awarding and expedition. scope changes management.

The Egyptian LNG project, Idku LNG plant, Egypt. It consists of two natural gas liquefaction trains with a combined capacity to produce 7.2 million tonnes of LNG per annum (Mtpa). I worked as the **Quality Senior Engineer** for the MARINE FACILITIES WORK's EPC contractor (**Archirodon**) responsible for the Development and regularly review the Project Management Plan, Project Work Procedures including inspection and testing plans and project Certification and closing out procedures. Monitor and control project process through the use of several processes KPIs and project audit to ensure achievement of project targets. Manage and provide timely resolution for nonconformity reports issued by the Employer **Bechtel International**. Compile and certify all quality record to verify conformance to the contract requirements.

Dredging Reclamation & Shoreline Protection Works at Busayteen and West Hidd, Kingdom of Bahrain, as the project **Quality Manager** for the main contractor **Wade Adams**.

Ayoun Moussa Power Plant 2X325 megawatts, Egypt – where I worked as **Quantity surveyor** for the GIS 220Kv switchyard's EPC contractor (**Alstom – Megicon JV**) responsible for all the material order issuance and approval, payment certificates and procurement activities.

Education & Certification

- Civil Engineering, Alexandria university, Egypt
- Project management professional course - USA
- CII – Best Practice workshop – Bahrain
- Real estate investment – online (Self-taught)
- Certified Manager of Quality / Organizational Excellence – ASQ - USA