

Transferrable Iqama | Mob. no.: +966 594663669 | Email: faisal.salman1993@gmail.com
Saudi Council of Engineers ID: 595246 | Indian nationality | Age: 28 yrs. | Married

Professional Profile

Skilled mechanical engineer with 5+ years of experience in the field of pumps is willing to work in an organization which can provide constant learning leading to intellectual growth and further enhance technical skills to become a pump expertise.

Professional Experience

Applications & Sales Engineer, Aftermarket (May 2019 – Present)

Ebara Pumps Saudi Arabia LLC., Dammam 2nd Industrial City, KSA

- Key point of contact for clients, answering queries, providing technical advice and delivering presentations.
- Searching for new clients and developing long term relationships with them.
- Reviewing all RFQ related documents, collaborating with engineering & operations team and preparing quotations.
- Submitting weekly reports to head office reflecting accurate records of all sales accounts.

Applications Engineer, Projects (Feb 2017 – Apr 2019)

ITT Goulds Co. (Al-Aswad Trading & Contracting Est.), Al-Khobar, KSA

- Selection of best suitable pump complying with customer technical specifications and making necessary engineering calculations.
- Proposal development using intercompany tools and monitoring throughout the entire bid cycle.
- Development of RFQs for sub-vendors like motors, seals, couplings etc.
- Responding to customer technical clarifications and reconciliations from factory.
- Order booking & supporting Engineering department in translating customer's needs into a manufacturable product.
- Maintain accurate records of target accounts, opportunities, quotes, projects and correspondence in the company approved database.

Transaction Risk Investigator (Aug 2015 – Feb 2016)

Amazon India Development Center, Hyderabad, India

Educational Qualification

Bachelor of Engineering, Mechanical (2011 – 2015)

Osmania University, Hyderabad, India

Certified Courses

P.G Diploma, Process Piping Design & Engineering

Plant Design Management System

CSWIP level- II