<u>C.V</u>



Personal Information:

Name	: Abdullah Salman Y. Albuzaid.
Address	: Dammam.
	Post box No, 261-31952-Al Khobar.
Mobile No	: (0503866394) /0531204354
Nationality	: Saudi .
Marital Status	: Married.
Place of Birth	: Dammam .
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EDUCATIONAL BACKGROUND:

- Bachelor of Marketing King Fahad University of Petroleum & Minerals, Dhahran.
- K.S.A Graduation date June 1997

Experience Background:

• 3/2/2019 up to now :

Al Rashed Transport Co .:

We are supporting Oil & Gas Co. to run their business with Saudi Aramco fields .Also, we are providing our services to Saudi Cement Co.

• 1/1/2017 To 14/12/2018,

Arabian Thermal Air Industries Co, Ltd (ATAI) I have work as procurement officer. Our Company is one of the best duct manufactures in the Kingdom,

We Compete several Companies in the same field.

• Feb 1998 To Dec 2016:

Marketing Representative Rashed A. Al-Rahman AL Rashed & Sons Co, (RAR) , Khobar – Jubal

Vision is to become one of the leading employees worldwide providing excellent services to industrial contractors.

1. Mission is to build self-sufficient and professionally managed.

2. Know how to use marketing tools and marketing concepts on the right way give me chance to compete others strongly

Courses :

- Basic Selling skills 6-7 February 1999.
- Advanced sales techniques April 24-25, 1999.
- Beginning MS. WinWord's 98 April 13, 1999.
- Beginning MS. Word April 21,1999.
- Superior sales skills 5-7 July 2008.
- MS Outlook 15-16 March 2010.

• Oct – Dec – 1997:

Asst. Sales Manager, Alamdar Co, Ltd, Dammam.

Developing sales team was the main assignment to improve this company especially ready-mix division. I worked as Asst. Sales Manager and Mr. Khalid Omar Alamdar was Our Sales Manager

It was good beginning for business Challenges.

- March 1997 June 1997:
 King Fahd University of Petroleum & Minerals (KFUPM) Dhahran.
 I worked as part time student in CD-room and online information research.
- July 1996- Jan 1997:

Arab National Bank (ANB) Riyadh – Dammam.

I worked as Coop. trainee, assisted in processing Applications of customers for Automatic Teller Machine (ATM)Cards at the Head Office, Handled many operations in Electronic Banking Services (EBS) . also, I preferred to work in Dammam branch to complete my training after training I prepared my coop. report about problems & customer satisfaction in Arab National Bank by using (EBS).

• July 1993-Sep 1993:

Al-Hoot Co, Dammam

During this period, I worked as summer student in administration department Relations with employees and communications by using English language was achieved

Releated Skills:

- Computer Programs, (Designing, Micro Office programs).
- English Languages.
- Business Travels.
- Business Research, (Conducting project feasibility study "Market Part").

Interest & Hobbies:

- Taekwondo
- Football
- Social Activities