Osama Mohamed Fahmy Shalaby

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Objective:

To pursue career in a challenging and progressive organization this provides constant personal development opportunity in a professional working environment.

Education:

• Bachelor of Arts English Department from Kafr El Sheikh University 2009.

Work Experiences

(MAYAR) Nutrition company (PRIMALAC) from 12/2017 until 8/2018

Position : Senior Sales representative

filed : Nutrition located : Makkah - Taif

(AL DAWAA) company service limited (DMSCO) from (2013) until 11/2017

Position : Sales representative then senior sales rep

Filed : Health care and cosmetics Located : MAKKAH – Jeddah

<u>Ulker (FMC) company from (2012 – 2013)</u>

Position : Sales representative then key account

Filed : Food (chocolate – Biscuit)

Located : Jeddah – Damam

Magrudy Company from (March, 2012 – April, 2012)

Position : Assistant warehouse Manager Filed : Book's and Education, Publishing

Located : UAE, DUBAI

MAZAYA Group from (September, 2010 – November, 2011)

Position : Assistant Store Manager Field : Foot Wear, casual wear

Located : Cairo, Egypt

Reeds company from (jul,2003 – November 2004)

Position : Sales supervisor

Field : Food and drink & other industry

Located : Kafr el shikh branch

69 Group from (November, 2007 – December, 2008)

Position : cashier

Field : Foot wear and casual

Located : Cairo, Egypt

<u>69 Group from (March 2006 - October 2007)</u>

Position : Sales

Field : casual Wear Located : Cairo, Egypt

Successful achievement:

- Make sales double in Primalac in makkah and taif
- open a lot of new account with Primalac
- Make Double sales with customer in Primalac
- Best achiever kingdom at (DAMSCO) company in 2016
- Best achiever sales volume in western area 2015.
- Best sales in kingdom at (EVA).
- Higher sales in (Philips AVENT)
- Achieve target at every company.
- Achieve target every month with Ulker at 20 day.
- Increase the sales and target every month with Ulker.
- Best seller with Ulker and 247 and Reeds.
- Best manager and sales in all company branch with Morgan.
- Higher sales number with 247.

Personal skills:

- Good team player.
- Proven initiate and ability to work in minimal supervision.
- Excellent organizational and motivational skills.
- Ability to work under pressure.
- Able to learn quickly.
- Strong communication skills.
- Ability to foster great relationship with all customers.
- Excellent report writing and presentation skill.
- Ability to work under pressure and meet deadlines while maintaining the professional standard.

Computer skills:

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Personal Information:

Date of Birth: January 11, 1988

Nationality : Egyptian
Gender : Male
Status : Married

Languages : Arabic/English/French

Reference:

Available upon request. +