

Rawan M. Bamujally

CORE COMPETENCE:

Communication|Customer Relation- CRM|Sales & Marketing| Business Development| Strategy|Operation|Vendor Registration|Enterprises Experience|Branding|Event Representative|PR

Summary:

Passionate business professional with a self motivated and dependable nature. Focused on where I can apply my knowledge and skills for continuous improvement, developments and achievements to the company and my career.

EXPERIENCE



Critical Engineering Company - CEC , Al Khobar — *Business Development Specialist*

Dec 2020 - APR 2021

- Handled all company contractors/vendor registrations for other MEGA construction/real estate development companies. Locally or abroad, such as ARAMCO-NEOM-RCU-PIF Companies, ROSHN Real Estate Development Co. ext..
- Attended the Future Project From-FPF for Saudi Arabia 2021



Foodics, AL Khobar — *Customer Success Specialist*

Sep 2020 - OCT 2020

- Assisted F&B Businesses with any technical needs, with the system and its console/dashboard
- Technicality tasks such as emails, calls and tickets to solve any related issues or inquiries.



Bayt.com, Al Khobar — *Enterprises Relationship Manager*

Jun 2019 - Jan 2020

- Assisted Enterprises Companies, with their employment services by using the latest. IT and AI service and solutions.
- Held scheduled daily meetings with company heads, presented, negotiated and closed proposed contracts.

AL Khobar

Kingdom of Saudi Arabia

Nationality: Saudi

Marital Status: Single

DOB: 03/23/1989

Driving Licence:Valid

Languages: Arabic/English

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EDUCATION



Middlesex

University, Dubai— *MA: Corporates Marketing Communications*

OCT 2014 - DEC 2015

Thesis dissertation Topic: "The Importance Of Information Technology in Marketing In The UAE And Beyond.



Middlesex

University, Dubai— *BA: International Business*

OCT 2010 - OCT 2013

Graduated Third Class With Honors Degree

Technical and Personal Skills

- Microsoft Office Suite/Google Suite
- 3CX/Zoho/ Zendesk/ Salesforce CRM
- Negotiation / Presentation and communication skills

