# **ASLAM AHMAD**



# Contact

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# **Skills**

- o Team Building
- o Problem Solving
- o Decision Making
- o Critical & Business Analysis
- o Goal Oriented

# Languages

English, Hindi, Spanish, Urdu, Bhojpuri

#### Interests

Playing Badminton, Watching Movie, Reading Books

# Activities

- Volunteer in Polyfree Drive –
   TOWARD A HEALTHY
   FUTURE
- o Student Global Aptitude Index
- Deforestation "Save The Tree" Campaign
- Donation & Visit to NGO (Sarthak Foundation)

#### **OBJECTIVE**

A goal oriented and highly creative Manager, seeking a challenging role to enhance the company's growth as well as expand my knowledge to enhance my performance.

#### **EXPERIENCE**

# **ICICI Bank**

Deputy Manager (SME Corporate Sector) Jan 2022 – Till Date

Working <u>Duties & Responsibilities were:</u>

- Ensure stability of income from existing set of clients and explore avenues for new income generation from existing as well as new clients.
- Add value to the client and stay ahead of the competition by structuring and implementing innovative deals.
- Manage the relationship with the customers by growing the book size.

**SUNRISE** (Training Institute & Consultancy)

Founder and Partner Aug 2019 to Dec 2020

Worked as Area Business Development Manager

EDUCATION	
Manipal University (Banglore) Post Graduation Diploma in Banking 8.0	2021
<b>Great Learning (Online)</b> Digital Marketing 8 0	2021

Amity University (Lucknow)

B.com (Hons) 2019
7.3 CGPA

M.S.V.M CBSE  $-12^{TH}$  2016

Raghukul Academy  $CBSE - 10^{TH} \qquad \qquad 2014$  9.2 CGPA

#### INDIA'S TOP INSTITUTE CERTIFICATES

- **♦** National Institute of Securities Markets (NISM)
- **♦** Insurance Regulatory and Development Authority of India (IRDAI)

#### **PROJECTS**

# A Comparative Analysis of the Private and Public Mutual Fund

It studies performance differences between private and public mutual funds. It aims at providing financial insight for informed investment decision.

# **Study on Factors Affecting Online Purchasing Behavior in context of Flipkart, Amzaons**

It focused on studying the buying pattern and various factors influencing purchasing decision of buyers engaged in online shopping.

Study On Employee Engagement Program in Wipro. It focused on studying the job enrichment and engagement policies and techniques used by one of the giant IT Co i.e. Wipro.